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(Incorporated in Malaysia)

INTERIM FINANCIAL STATEMENTS

AUDITED STATEMENTS OF FINANCIAL POSITION AS AT 31 DECEMBER 2014

| | Gre | oup | Bank | | |
|--|-------------|-------------|-------------|-------------|--|
| | 31 December | 31 December | 31 December | 31 December | |
| | 2014 | 2013 | 2014 | 2013 | |
| | RM'000 | RM'000 | RM'000 | RM'000 | |
| A CONTING | | | | | |
| ASSETS | | | | | |
| Cash and balances with banks | 16,816,838 | 22,080,417 | 11,008,446 | 12,750,086 | |
| Reverse repurchase agreements | 6,314,493 | 9,541,969 | 5,564,858 | 8,638,588 | |
| Financial assets held-for-trading | 18,364,018 | 15,811,963 | 14,478,780 | 13,986,426 | |
| Derivative financial assets | 703,072 | 365,354 | 691,014 | 350,729 | |
| Financial investments available-for-sale | 25,458,820 | 17,618,512 | 20,391,822 | 15,124,867 | |
| Financial investments held-to-maturity | 20,414,387 | 7,793,551 | 17,866,819 | 5,787,800 | |
| Loans, advances and financing | 243,221,839 | 219,415,793 | 201,928,027 | 182,404,573 | |
| Other assets | 2,472,233 | 2,539,699 | 2,450,489 | 2,409,310 | |
| Statutory deposits with Central Banks | 8,063,746 | 6,924,832 | 6,375,578 | 5,565,946 | |
| Deferred tax assets | 69,325 | 70,121 | - | - | |
| Investment in subsidiary companies | - | - | 4,436,050 | 4,436,050 | |
| Investment in associated companies | 157,415 | 158,885 | 121,325 | 121,325 | |
| Investment properties | 107,028 | 97,391 | - | - | |
| Property and equipment | 1,475,578 | 1,302,997 | 658,965 | 568,346 | |
| Intangible assets | 2,083,142 | 2,003,912 | 695,393 | 695,393 | |
| TOTAL ASSETS | 345,721,934 | 305,725,396 | 286,667,566 | 252,839,439 | |
| | | | | | |
| LIABILITIES | | | | | |
| Deposits from customers | 276,540,176 | 250,873,189 | 226,216,991 | 201,871,592 | |
| Deposits from banks | 20,669,732 | 16,175,836 | 17,696,650 | 16,923,048 | |
| Bills and acceptances payable | 661,718 | 1,573,443 | 661,168 | 1,627,515 | |
| Recourse obligations on loans | | | | | |
| and financing sold to Cagamas | 1,922,020 | 500,011 | 1,422,004 | - | |
| Derivative financial liabilities | 488,193 | 334,590 | 523,725 | 429,495 | |
| Debt securities issued and other | | | | | |
| borrowed funds | 11,427,765 | 10,369,825 | 10,440,383 | 9,906,434 | |
| Other liabilities | 4,496,646 | 4,020,416 | 3,363,265 | 2,845,591 | |
| Provision for tax expense and zakat | 554,594 | 585,229 | 340,988 | 362,971 | |
| Deferred tax liabilities | 86,309 | 95,661 | 59,231 | 50,738 | |
| TOTAL LIABILITIES | 316,847,153 | 284,528,200 | 260,724,405 | 234,017,384 | |

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(Incorporated in Malaysia)

INTERIM FINANCIAL STATEMENTS

AUDITED STATEMENTS OF FINANCIAL POSITION AS AT 31 DECEMBER 2014

| | Gı | oup | Bank | | |
|---|--------------------|-------------------|---------------------|--------------------|--|
| | 31 December 2014 | 31 December 2013 | 31 December 2014 | 2013 | |
| | RM'000 | RM'000 | RM'000 | RM'000 | |
| EQUITY | | | | | |
| Share capital | 3,882,138 | 3,531,926 | 3,882,138 | 3,531,926 | |
| Reserves | 24,291,867 | 17,107,240 | 22,210,360 | 15,505,701 | |
| Treasury shares | (149,337) | (215,572) | (149,337) | (215,572) | |
| Equity attributable to equity | | | | | |
| holders of the Bank | 28,024,668 | 20,423,594 | 25,943,161 | 18,822,055 | |
| Non-controlling interests | 850,113 | 773,602 | - | - | |
| TOTAL EQUITY | 28,874,781 | 21,197,196 | 25,943,161 | 18,822,055 | |
| - | | | | | |
| TOTAL LIABILITIES AND | | | | | |
| EQUITY | 345,721,934 | 305,725,396 | 286,667,566 | 252,839,439 | |
| - | | | | | |
| COMMITMENTS AND | | | | | |
| CONTINGENCIES | 95,812,661 | 87,986,206 | 91,048,625 | 83,587,446 | |
| | | | | | |
| CAPITAL ADEQUACY | | | | | |
| Before deducting interim dividends * | | | | | |
| Common Equity Tier I Capital Ratio | 11.328% | 9.276% | 12.686% | 10.927% | |
| Tier I Capital Ratio | 12.776% | 11.055% | 14.397% | 13.023% | |
| Total Capital Ratio | 16.384% | 14.288% | 16.324% | 14.086% | |
| Aften deducting intening dividends * | | | | | |
| After deducting interim dividends * | 10.7010/ | 9.7500/ | 12.0200/ | 10.2000/ | |
| Common Equity Tier I Capital Ratio | 10.781% | 8.750% 10.529% | 12.029% 13.740% | 10.300% | |
| Tier I Capital Ratio Total Capital Ratio | 12.228% 15.836% | 10.529% | 15.668% | 12.396% 13.459% | |
| Total Capital Ratio | 15.650% | 15.702% | 15.00676 | 13.439% | |
| | | | | | |
| Net assets per share | | | | | |
| attributable to ordinary equity | | | | | |
| holders of the Bank (RM) | 7.26 | 5.83 | 6.72 | 5.37 | |
| (214.2) | | 2.03 | J 2 | | |

^{*} Refers to interim dividends declared subsequent to the financial year end.

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(Incorporated in Malaysia) INTERIM FINANCIAL STATEMENTS AUDITED STATEMENTS OF PROFIT OR LOSS FOR THE 4TH QUARTER ENDED 31 DECEMBER 2014

| | 4th Quarter Ended | | Financial Year Ended | | |
|---|-------------------|-------------|----------------------|-------------|--|
| | 31 December | 31 December | 31 December | 31 December | |
| | 2014 | 2013 | 2014 | 2013 | |
| Group | RM'000 | RM'000 | RM'000 | RM'000 | |
| | | | | | |
| Operating revenue | 4,528,585 | 3,918,673 | 16,860,071 | 15,264,300 | |
| Interest income | 3,420,193 | 2,907,664 | 12,636,087 | 11,366,092 | |
| Interest expense | (1,865,426) | (1,494,102) | (6,705,614) | (5,795,554) | |
| Net interest income | 1,554,767 | 1,413,562 | 5,930,473 | 5,570,538 | |
| Net income from Islamic banking business | 205,886 | 203,932 | 831,196 | 837,136 | |
| _ | 1,760,653 | 1,617,494 | 6,761,669 | 6,407,674 | |
| Net fee and commission income | 356,332 | 334,343 | 1,381,675 | 1,275,345 | |
| Net gains and losses on financial | | | | | |
| instruments | 46,314 | 33,370 | 196,761 | 166,983 | |
| Other operating income | 99,288 | 75,267 | 333,252 | 308,315 | |
| Net income | 2,262,587 | 2,060,474 | 8,673,357 | 8,158,317 | |
| Other operating expenses | (635,456) | (630,394) | (2,605,865) | (2,503,636) | |
| Operating profit | 1,627,131 | 1,430,080 | 6,067,492 | 5,654,681 | |
| Allowance for impairment on loans, | | | | | |
| advances and financing | (62,869) | (90,283) | (259,000) | (351,252) | |
| Writeback of impairment | | | | | |
| on other assets | 343 | 1,213 | 782 | 149 | |
| | 1,564,605 | 1,341,010 | 5,809,274 | 5,303,578 | |
| Share of profit after tax of equity | | | | | |
| accounted associated companies | 2,673 | 276 | 4,981 | 6,406 | |
| Profit before tax expense and zakat | 1,567,278 | 1,341,286 | 5,814,255 | 5,309,984 | |
| Tax expense and zakat | (300,937) | (306,215) | (1,250,915) | (1,204,342) | |
| Profit for the period / year | 1,266,341 | 1,035,071 | 4,563,340 | 4,105,642 | |
| | | | | | |
| Profit for the period / year attributable to: | | | | | |
| - Equity holders of the Bank | 1,253,981 | 1,025,617 | 4,518,830 | 4,064,683 | |
| - Non-controlling interests | 12,360 | 9,454 | 44,510 | 40,959 | |
| • | 1,266,341 | 1,035,071 | 4,563,340 | 4,105,642 | |
| | | | | | |
| Earnings per RM1.00 share: | | | | | |
| - basic / diluted (sen) | 32.5 | 29.3 | 123.7 | 116.1 | |

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(Incorporated in Malaysia) INTERIM FINANCIAL STATEMENTS

AUDITED STATEMENTS OF PROFIT OR LOSS AND OTHER COMPREHENSIVE INCOME FOR THE 4TH QUARTER ENDED 31 DECEMBER 2014

| | 4th Quart | er Ended | Financial Year Ended | | |
|--|-------------------------------|-------------------------------|-------------------------------|-------------------------------|--|
| <u>Group</u> | 31 December 2014 RM'000 | 31 December 2013 RM'000 | 31 December 2014 RM'000 | 31 December 2013 RM'000 | |
| Profit for the period / year | 1,266,341 | 1,035,071 | 4,563,340 | 4,105,642 | |
| Other comprehensive income / (loss): | | | | | |
| Items that will not be reclassified to profit or loss: Defined benefit reserves: Gain on remeasurements of defined benefit plans | 8,091 | 172,234 | 8,091 | 172,234 | |
| Items that may be reclassified to profit or loss: Foreign currency translation reserves: - Currency translation differences in respect of: | | | | | |
| - Foreign operations | 309,761 | 21,672 | 302,165 | 296,193 | |
| - Net investment hedge | (211,511) | (16,001) | (206,460) | (209,365) | |
| Revaluation reserves: - Net (loss) / gain on revaluation of financial investments | | | | | |
| available-for-sale - Share of loss of equity | (34,395) | 20,666 | (48,839) | 10,936 | |
| accounted associated companies Hedging reserves: | (89) | (183) | (76) | (449) | |
| Net change in cash flow hedges | (9,641) | (29,841) | 17,311 | (12,256) | |
| The change in cash the Wilder | 54,125 | (3,687) | 64,101 | 85,059 | |
| Income tax relating to components of other comprehensive income / (loss): | · | | | | |
| - Defined benefit reserves | 4,281 | (43,058) | 4,281 | (43,058) | |
| - Revaluation reserves | 7,847 | (5,404) | 11,962 | (3,078) | |
| - Hedging reserves | 2,375 | 6,195 | (4,363) | 3,063 | |
| | 14,503 | (42,267) | 11,880 | (43,073) | |
| Other comprehensive income | | | | | |
| for the period / year, net of tax | 76,719 | 126,280 | 84,072 | 214,220 | |
| Total comprehensive income for the period / year | 1,343,060 | 1,161,351 | 4,647,412 | 4,319,862 | |
| Total comprehensive income for the period / year attributable to: | | | | | |
| - Equity holders of the Bank | 1,275,866 | 1,148,374 | 4,549,693 | 4,226,259 | |
| - Non-controlling interests | 67,194 | 12,977 | 97,719 | 93,603 | |
| | 1,343,060 | 1,161,351 | 4,647,412 | 4,319,862 | |

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(Incorporated in Malaysia)

INTERIM FINANCIAL STATEMENTS AUDITED STATEMENTS OF PROFIT OR LOSS FOR THE 4TH QUARTER ENDED 31 DECEMBER 2014

| | 4th Quar | ter Ended | Financial Year Ended | | |
|-------------------------------------|-------------|-------------|----------------------|-------------|--|
| | 31 December | 31 December | 31 December | 31 December | |
| | 2014 | 2013 | 2014 | 2013 | |
| <u>Bank</u> | RM'000 | RM'000 | RM'000 | RM'000 | |
| Operating revenue | 3,340,238 | 2,960,778 | 12,731,516 | 11,503,573 | |
| operating revenue | 5,5-10,250 | 2,700,770 | 12,751,510 | 11,505,575 | |
| Interest income | 3,143,688 | 2,659,227 | 11,602,472 | 10,368,420 | |
| Interest expense | (1,796,559) | (1,436,222) | (6,450,314) | (5,568,826) | |
| Net interest income | 1,347,129 | 1,223,005 | 5,152,158 | 4,799,594 | |
| Net fee and commission income | 142,297 | 137,870 | 539,800 | 520,243 | |
| Net gains and losses on financial | | | | | |
| instruments | 44,659 | 36,894 | 193,631 | 162,861 | |
| Other operating income | 305,270 | 283,379 | 988,472 | 975,058 | |
| Net income | 1,839,355 | 1,681,148 | 6,874,061 | 6,457,756 | |
| Other operating expenses | (403,702) | (415,541) | (1,755,708) | (1,710,684) | |
| Operating profit | 1,435,653 | 1,265,607 | 5,118,353 | 4,747,072 | |
| Allowance for impairment on | | | | | |
| loans, advances and financing | (17,753) | (31,192) | (100,227) | (100,605) | |
| Writeback of impairment | | | | | |
| on other assets | 389 | 1,204 | 875 | 165 | |
| Profit before tax expense and zakat | 1,418,289 | 1,235,619 | 5,019,001 | 4,646,632 | |
| Tax expense and zakat | (230,326) | (244,741) | (989,399) | (941,517) | |
| Profit for the period / year | 1,187,963 | 990,878 | 4,029,602 | 3,705,115 | |

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(Incorporated in Malaysia)

INTERIM FINANCIAL STATEMENTS

AUDITED STATEMENTS OF PROFIT OR LOSS AND OTHER COMPREHENSIVE INCOME FOR THE 4TH QUARTER ENDED 31 DECEMBER 2014

| | 4th Quarter Ended | | Financial Year Ended | | |
|---|---------------------------------|---|--|---|--|
| <u>Bank</u> | 31 December 2014 RM'000 | 31 December 2013 RM'000 | 31 December 2014 RM'000 | 31 December 2013 RM'000 | |
| Profit for the period / year | 1,187,963 | 990,878 | 4,029,602 | 3,705,115 | |
| Other comprehensive income / (loss): | | | | | |
| Items that will not be reclassified to profit or loss: Defined benefit reserves: Gain on remeasurements of defined benefit plans | 7,907 | 167,547 | 7,907 | 167,547 | |
| Items that may be reclassified to profit or loss: Revaluation reserves: - Net (loss) / gain on revaluation of financial investments | (20.700) | 40.500 | (47.740) | | |
| available-for-sale | (30,596) | 19,503 | (47,540) | 11,226 | |
| Hedging reserves:Net change in cash flow hedges | (5.120) | (92 624) | 87,675 | (121 227) | |
| - Net change in cash now nedges | $\frac{(5,129)}{(35,725)}$ | (83,624) (64,121) | 40,135 | (121,237) (110,011) | |
| Income tax relating to components of other comprehensive income / (loss): - Defined benefit reserves - Revaluation reserves - Hedging reserves | 3,038 7,365 643 11,046 | (41,887) (4,875) 19,641 (27,121) | 3,038 11,601 (22,558) (7,919) | (41,887) (2,806) 30,309 (14,384) | |
| Other comprehensive (loss) / income for the period / year, net of tax | (16,772) | 76,305 | 40,123 | 43,152 | |
| Total comprehensive income for the period / year | 1,171,191 | 1,067,183 | 4,069,725 | 3,748,267 | |

(Incorporated in Malaysia)

INTERIM FINANCIAL STATEMENTS

AUDITED CONSOLIDATED STATEMENT OF CHANGES IN EQUITY FOR THE FINANCIAL YEAR ENDED 31 DECEMBER 2014

<-----> Attributable to Equity Holders of the Bank ----->

| | | Non-d | listributable | Distributable | | | | |
|--|-----------|-----------|---------------|----------------|-----------|---------------|------------------|-------------|
| | | | Reserves | Reserves | | Total | Non- | |
| | Share | Share | Other | Retained | Treasury | Shareholders' | controlling | Total |
| | Capital | Premium | Reserves | Profits | Shares | Equity | Interests | Equity |
| Group | RM'000 | RM'000 | RM'000 | RM'000 | RM'000 | RM'000 | RM'000 | RM'000 |
| At 1 January 2014 | 3,531,926 | 1,073,310 | 4,526,365 | 11,507,565 | (215,572) | 20,423,594 | 773,602 | 21,197,196 |
| Profit for the year | - | - | - | 4,518,830 | - | 4,518,830 | 44,510 | 4,563,340 |
| Other comprehensive income for the year | - | - | 30,863 | - | - | 30,863 | 53,209 * | 84,072 |
| Total comprehensive income for the year | - | | 30,863 | 4,518,830 | | 4,549,693 | 97,719 | 4,647,412 |
| Transactions with owners / other equity movements: | | | | | | | | |
| Issuance of shares pursuant to rights issue exercise | 350,212 | 4,462,205 | - | - | - | 4,812,417 | - | 4,812,417 |
| Disposal of treasury shares | - | - | - | 109,404 | 66,235 | 175,639 | - | 175,639 |
| Transfer to statutory reserves | - | - | 1,020,860 | (1,020,860) | - | - | - | - |
| Transfer to regulatory reserves | - | - | 1,305,418 | (1,305,418) | - | - | - | - |
| Transfer to Profit Equalisation Reserve | | | | | | | | |
| of the Islamic banking institution | _ | _ | 54 | (54) | - | - | _ | - |
| Dividends paid | _ | _ | _ | (1,936,675) | - | (1,936,675) | (21,208) | (1,957,883) |
| - | 350,212 | 4,462,205 | 2,326,332 | (4,153,603) | 66,235 | 3,051,381 | (21,208) | 3,030,173 |
| At 31 December 2014 | 3,882,138 | 5,535,515 | 6,883,560 | 11,872,792 | (149,337) | 28,024,668 | 850,113 | 28,874,781 |

^{*} This represents non-controlling interests' share of currency translation differences in respect of foreign operations.

(Incorporated in Malaysia)

INTERIM FINANCIAL STATEMENTS

AUDITED CONSOLIDATED STATEMENT OF CHANGES IN EQUITY FOR THE FINANCIAL YEAR ENDED 31 DECEMBER 2014

<-----> Attributable to Equity Holders of the Bank ----->

| | | Non-o | distributable | Distributable | | | | |
|--|-----------|-----------|---------------|---------------|-----------|---------------|-------------|-------------|
| | | | Reserves | Reserves | | Total | Non- | |
| | Share | Share | Other | Retained | Treasury | Shareholders' | controlling | Total |
| | Capital | Premium | Reserves | Profits | Shares | Equity | Interests | Equity |
| Group | RM'000 | RM'000 | RM'000 | RM'000 | RM'000 | RM'000 | RM'000 | RM'000 |
| At 1 January 2013 | 3,531,926 | 1,073,310 | 4,353,867 | 9,274,909 | (215,572) | 18,018,440 | 699,864 | 18,718,304 |
| Profit for the year | _ | _ | - | 4,064,683 | - | 4,064,683 | 40,959 | 4,105,642 |
| Other comprehensive income for the year | - | - | 161,576 | - | - | 161,576 | 52,644 * | 214,220 |
| Total comprehensive income for the year | | | 161,576 | 4,064,683 | | 4,226,259 | 93,603 | 4,319,862 |
| Transactions with owners / other equity movements: Transfer from Profit Equalisation Reserve | | | | | | | | |
| of the Islamic banking institution | - | - | (503) | 503 | - | - | - | - |
| Transfer to statutory reserves | - | - | 10,081 | (10,081) | - | - | - | - |
| Transfer to regulatory reserves | - | - | 241 | (241) | - | - | - | - |
| Transfer to general reserves | - | - | 1,103 | (1,103) | - | - | - | - |
| Dividends paid | | | | (1,821,105) | <u> </u> | (1,821,105) | (19,865) | (1,840,970) |
| | - | | 10,922 | (1,832,027) | | (1,821,105) | (19,865) | (1,840,970) |
| At 31 December 2013 | 3,531,926 | 1,073,310 | 4,526,365 | 11,507,565 | (215,572) | 20,423,594 | 773,602 | 21,197,196 |

^{*} This represents non-controlling interests' share of currency translation differences in respect of foreign operations.

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INTERIM FINANCIAL STATEMENTS AUDITED STATEMENT OF CHANGES IN EQUITY FOR THE FINANCIAL YEAR ENDED 31 DECEMBER 2014

| | <> | | | | | | | |
|--|-----------|-----------|---------------|----------------|---------------|-------------|--|--|
| | | Non- | distributable | Distributable | Distributable | | | |
| | | | Reserves | Reserves | Reserves | | | |
| | Share | Share | Other | Retained | Treasury | Total | | |
| | Capital | Premium | Reserves | Profits | Shares | Equity | | |
| <u>Bank</u> | RM'000 | RM'000 | RM'000 | RM'000 | RM'000 | RM'000 | | |
| At 1 January 2014 | 3,531,926 | 1,073,310 | 3,803,152 | 10,629,239 | (215,572) | 18,822,055 | | |
| Profit for the year | - | - | - | 4,029,602 | - | 4,029,602 | | |
| Other comprehensive income for the year | - | - | 40,123 | - | - | 40,123 | | |
| Total comprehensive income for the year | | | 40,123 | 4,029,602 | | 4,069,725 | | |
| Transactions with owners / other equity movements: | | | | | | | | |
| Issuance of shares pursuant to rights issue exercise | 350,212 | 4,462,205 | - | - | - | 4,812,417 | | |
| Disposal of treasury shares | · - | - | - | 109,404 | 66,235 | 175,639 | | |
| Transfer to statutory reserves | - | - | 1,007,400 | (1,007,400) | - | _ | | |
| Transfer to regulatory reserves | - | - | 1,293,334 | (1,293,334) | - | - | | |
| Dividends paid | - | - | - | (1,936,675) | - | (1,936,675) | | |
| - | 350,212 | 4,462,205 | 2,300,734 | (4,128,005) | 66,235 | 3,051,381 | | |
| At 31 December 2014 | 3,882,138 | 5,535,515 | 6,144,009 | 10,530,836 | (149,337) | 25,943,161 | | |

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INTERIM FINANCIAL STATEMENTS AUDITED STATEMENT OF CHANGES IN EQUITY FOR THE FINANCIAL YEAR ENDED 31 DECEMBER 2014

| | <> Attributable to Equity Holders of the Bank> | | | | | | | |
|--|--|-----------|---------------|----------------|-----------|-------------|--|--|
| | | Non- | distributable | Distributable | | | | |
| | | | Reserves | Reserves | | | | |
| | Share | Share | Other | Retained | Treasury | Total | | |
| | Capital | Premium | Reserves | Profits | Shares | Equity | | |
| <u>Bank</u> | RM'000 | RM'000 | RM'000 | RM'000 | RM'000 | RM'000 | | |
| At 1 January 2013 | 3,531,926 | 1,073,310 | 3,758,897 | 8,746,332 | (215,572) | 16,894,893 | | |
| Profit for the year | - | - | - | 3,705,115 | - | 3,705,115 | | |
| Other comprehensive income for the year | - | - | 43,152 | _ | - | 43,152 | | |
| Total comprehensive income for the year | - | - | 43,152 | 3,705,115 | | 3,748,267 | | |
| Transactions with owners / other equity movements: | | | | | | | | |
| Transfer to general reserves | - | - | 1,103 | (1,103) | - | - | | |
| Dividends paid | - | - | - | (1,821,105) | - | (1,821,105) | | |
| • | - | - | 1,103 | (1,822,208) | | (1,821,105) | | |
| At 31 December 2013 | 3,531,926 | 1,073,310 | 3,803,152 | 10,629,239 | (215,572) | 18,822,055 | | |

(Incorporated in Malaysia)

INTERIM FINANCIAL STATEMENTS AUDITED CONDENSED STATEMENTS OF CASH FLOWS FOR THE FINANCIAL YEAR ENDED 31 DECEMBER 2014

| | Gre | oup | Bank | | |
|---|-------------------------------|-------------------------------|-------------------------------|-------------------------------|--|
| | 31 December 2014 RM'000 | 31 December 2013 RM'000 | 31 December 2014 RM'000 | 31 December 2013 RM'000 | |
| Cash Flows from Operating Activities | | | | | |
| Profit before tax expense and zakat | 5,814,255 | 5,309,984 | 5,019,001 | 4,646,632 | |
| Adjustments for non-cash items: | | | | | |
| Share of profit after tax of equity accounted | | | | | |
| associated companies | (4,981) | (6,406) | - | - | |
| Allowance for impaired loans and financing | 526,553 | 566,036 | 253,368 | 228,830 | |
| Depreciation of property and equipment | 159,049 | 161,188 | 123,090 | 127,694 | |
| Net gain on financial instruments | (22,760) | (11,172) | (21,795) | (11,812) | |
| Dividends received | (165,623) | (145,960) | (1,013,111) | (900,848) | |
| Transfer to profit equalisation reserves | 340 | 497 | - | - | |
| Impairment written back | (782) | (149) | (875) | (165) | |
| Other non-cash items | (4,687) | (3,103) | 495 | (786) | |
| Operating profit before working capital changes | 6,301,364 | 5,870,915 | 4,360,173 | 4,089,545 | |
| Changes in working conital. | | | | | |
| Changes in working capital: Increase in operating assets | (25 756 160) | (25 021 174) | (19 679 010) | (22 247 510) | |
| Increase in operating assets Increase in operating liabilities | (25,756,160) 30,781,537 | (25,921,174) 27,777,664 | (18,678,010) 25,963,834 | (22,247,519) 21,480,598 | |
| Cash generated from operations | 11,326,741 | 7,727,405 | 11,645,997 | 3,322,624 | |
| Tax expense and zakat paid | (1,278,197) | (1,386,021) | (1,010,810) | (1,120,157) | |
| Net cash generated from operating activities | 10,048,544 | 6,341,384 | 10,635,187 | 2,202,467 | |
| Net easil generated from operating activities | 10,040,544 | 0,341,304 | 10,033,107 | 2,202,407 | |
| Cash Flows from Investing Activities | | | | | |
| Purchase of property and equipment | (304,192) | (128,912) | (214,685) | (88,150) | |
| Proceeds from disposal of properties | 25,917 | 39,512 | 25,786 | 38,291 | |
| Net purchase of financial investments | (20,541,611) | (2,006,250) | (17,417,522) | (817,631) | |
| Additional investment in a subsidiary company | - | - | - | (175,000) | |
| Dividends received | 171,724 | 152,307 | 981,086 | 860,919 | |
| Net cash used in investing activities | (20,648,162) | (1,943,343) | (16,625,335) | (181,571) | |

(Incorporated in Malaysia)

INTERIM FINANCIAL STATEMENTS AUDITED CONDENSED STATEMENTS OF CASH FLOWS FOR THE FINANCIAL YEAR ENDED 31 DECEMBER 2014

| | Gre | oup | Bank | | |
|--|-------------------------------|-------------------------------|-------------------------------|-------------------------------|--|
| | 31 December 2014 RM'000 | 31 December 2013 RM'000 | 31 December 2014 RM'000 | 31 December 2013 RM'000 | |
| Cash Flows from Financing Activities | | | | | |
| Dividends paid | (1,957,883) | (1,840,970) | (1,936,675) | (1,821,105) | |
| Net proceeds from rights issue | 4,812,417 | - | 4,812,417 | - | |
| Net proceeds from disposal of treasury shares | 175,639 | - | 175,639 | - | |
| Net drawdown / (repayment) of borrowings | 25,131 | (401,520) | - | - | |
| Net proceeds from issuance of debt securities | 1,498,215 | 2,347,915 | 999,500 | 2,347,915 | |
| Redemption of debt securities | (473,000) | (1,400,000) | (473,000) | (1,400,000) | |
| Net cash generated from / (used in) | | | | | |
| financing activities | 4,080,519 | (1,294,575) | 3,577,881 | (873,190) | |
| Net change in cash and cash equivalents Cash and cash equivalents at | (6,519,099) | 3,103,466 | (2,412,267) | 1,147,706 | |
| beginning of the year | 20,183,223 | 16,835,772 | 11,386,416 | 10,238,710 | |
| Exchange differences on translation of opening balances | 213,251 | 243,985 | - | - | |
| Cash and cash equivalents | | | | | |
| at end of the year | 13,877,375 | 20,183,223 | 8,974,149 | 11,386,416 | |
| Note: | | | | | |
| Cash and balances with banks | 16,816,838 | 22,080,417 | 11,008,446 | 12,750,086 | |
| Less: Balances with banks with maturity more than one month | (2,939,463) | (1,897,194) | (2,034,297) | (1,363,670) | |
| Cash and cash equivalents | | | | | |
| at end of the year | 13,877,375 | 20,183,223 | 8,974,149 | 11,386,416 | |
| | | | | | |

(Incorporated in Malaysia)

Part A - Explanatory Notes Pursuant to Malaysian Financial Reporting Standard ("MFRS") 134 and Policy Document on Financial Reporting Issued by Bank Negara Malaysia

A1. Basis of Preparation

The audited interim financial statements for the 4th quarter and financial year ended 31 December 2014 have been prepared under the historical cost convention except for the following assets and liabilities which are stated at fair values: financial assets held-for-trading, financial investments available-for-sale, derivative financial instruments and investment properties.

The audited interim financial statements have been prepared in accordance with MFRS 134: Interim Financial Reporting issued by the Malaysian Accounting Standards Board ("MASB") and Chapter 9, Part K of the Listing Requirements of Bursa Malaysia Securities Berhad. The audited interim financial statements should be read in conjunction with the audited annual financial statements of the Group and the Bank for the financial year ended 31 December 2013. The explanatory notes attached to the audited interim financial statements provide an explanation of events and transactions that are significant to an understanding of the changes in the financial position and performance of the Group and the Bank since the year ended 31 December 2013.

The audited interim financial statements incorporated those activities relating to the Islamic banking business which have been undertaken by the Group. Islamic banking business refers generally to the acceptance of deposits and granting of financing under the principles of Shariah.

The significant accounting policies and methods of computation applied in the audited interim financial statements are consistent with those adopted in the most recent annual financial statements for the year ended 31 December 2013, except for the early adoption of the following MFRSs and Amendments to MFRSs during the current financial year:

(i) MFRS and Amendments to MFRSs that were Early Adopted by the Group and the Bank:

Effective for annual periods commencing on or after 1 July 2014 (Early adoption)

- Defined Benefit Plans: Employee Contributions (Amendments to MFRS 119)
- Amendments to MFRSs contained in the document entitled "Annual Improvements to MFRSs 2010 - 2012 Cycle"
- Amendments to MFRSs contained in the document entitled "Annual Improvements to MFRSs 2011 2013 Cycle"

Effective for annual periods commencing on or after 1 January 2016 (Early adoption)

- Agriculture: Bearer Plants (Amendments to MFRS 116 and MFRS 141)
- MFRS 14 Regulatory Deferral Accounts
- Clarification of Acceptable Methods of Depreciation and Amortisation (Amendments to MFRS 116 and MFRS 138)
- Accounting for Acquisitions of interests in Joint Operations (Amendments to MFRS 11)

The adoption of MFRS 14 and amendments to MFRS 116 and MFRS 141 did not have any impact on the Group and the Bank as they are not relevant to the business of the Group and the Bank. The adoption of amendments to MFRS 11 did not have any impact on the Group and the Bank as the Group does not have any interest in joint operations.

(Incorporated in Malaysia)

A1. Basis of Preparation (continued)

(i) MFRS and Amendments to MFRSs that were Early Adopted by the Group and the Bank (continued):

The amendments to MFRS 119 provide a practical expedient in accounting for contributions from employees or third parties to the defined benefit plans. The adoption of the amendments to MFRS 119 did not have any financial impact to the Group and the Bank as the Group's defined benefit plan does not require employees or third parties to contribute to the plan.

The Annual Improvements to MFRSs 2010 – 2012 Cycle consist of the following amendments:

(a) MFRS 2 Share-based Payment

The amendment clarifies the definition of 'vesting conditions' by separately defining 'performance condition' and 'service condition' to ensure consistent classification of conditions attached to a share-based payment.

(b) MFRS 3 Business Combinations

The amendment clarifies that when contingent consideration meets the definition of financial instrument, its classification as a liability or equity is determined by reference to MFRS 132 Financial Instruments: Presentation. In addition, contingent consideration that is classified as an asset or a liability shall be subsequently measured at fair value at each reporting date and changes in fair value shall be recognised in the statement of profit or loss.

(c) MFRS 8 Operating Segments

The amendment requires the disclosure of judgements made in applying the aggregation criteria to operating segments. This includes a brief description of the operating segment and the economic indicators that have been assessed in determining that the aggregated operating segments share similar economic characteristics. In addition, a reconciliation of the total reportable segments' assets to the entity's assets is required if that amount is regularly provided to the chief operating decision maker.

(d) MFRS 13 Fair Value Measurement

The amendment relates to the IASB's Basis for Conclusions which clarifies that when IASB issued IFRS 13, it did not remove the practical ability to measure short-term receivables and payables with no stated interest rate at invoice amounts without discounting, if the effect of discounting is immaterial.

(e) MFRS 116 Property, Plant and Equipment and MFRS 138 Intangible Assets

The amendment clarifies the accounting for the accumulated depreciation or amortisation when an asset is revalued.

(f) MFRS 124 Related Party Disclosures

The amendment extends the definition of 'related party' to include an entity, or any member of a group of which it is a party, that provides key management personnel services to the reporting entity or to the parent of the reporting entity.

The adoption of the Annual Improvements to MFRSs 2010 - 2012 Cycle did not have any financial impact on the Group and the Bank.

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A1. Basis of Preparation (continued)

(i) MFRS and Amendments to MFRSs that were Early Adopted by the Group and the Bank (continued):

The Annual Improvements to MFRSs 2011 – 2013 Cycle consist of the following amendments:

(a) MFRS 1 First-time Adoption of Malaysian Financial Reporting Standards

The amendment relates to the IASB's Basis for Conclusions which clarifies that a first-time adopter is permitted but not required to apply a new or revised Standard that is not yet mandatory but is available for early application.

(b) MFRS 3 Business Combinations

The amendment clarifies that MFRS 3 excludes from its scope the accounting for the formation of all types of joint arrangements (as defined in MFRS 11 Joint Arrangements) in the financial statements of the joint arrangement itself, but not to the parties to the joint arrangements for their interests in the joint arrangement.

(c) MFRS 13 Fair Value Measurement

The amendment clarifies that the scope of the portfolio exception of MFRS 13 includes all contracts accounted for within the scope of MFRS 139 Financial Instruments: Recognition and Measurement or MFRS 9 Financial Instruments, regardless of whether they meet the definition of financial assets or financial liabilities as defined in MFRS 132 Financial Instruments: Presentation.

(d) MFRS 140 Investment Property

The amendment clarifies that the determination of whether an acquisition of investment property meets the definition of both a business combination as defined in MFRS 3 and investment property as defined in MFRS 140 requires the separate application of both Standards independently of each other.

The adoption of the Annual Improvements to MFRSs 2011-2013 Cycle did not have any financial impact on the Group and the Bank.

The amendments to MFRS 116 and MFRS 138 clarify that the preparers should not use revenue-based methods to calculate charges for the depreciation or amortisation of items of property, plant and equipment or intangible assets. The adoption of these amendments did not have any impact on the Group and the Bank as the Group and the Bank do not use revenue-based methods to calculate depreciation and amortisation of its property, plant and equipment or intangible assets.

(ii) Determination of Substantively Enacted Tax Rate in Measuring Deferred Tax Assets and Liabilities (FRSIC Consensus 21)

FRSIC 21 was developed by the Financial Reporting Standards Implementation Committee ("FRSIC") and issued by the Malaysian Institute of Accountants on 17 February 2014.

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A1. Basis of Preparation (continued)

(ii) Determination of Substantively Enacted Tax Rate in Measuring Deferred Tax Assets and Liabilities (FRSIC Consensus 21) (continued)

In accordance with FRSIC 21, the announcement of changes in the Malaysian tax rate by the Government in the yearly budget speech has the substantive effect of actual enactment. This is because in Malaysia, historically, there has been no difference between tax rate announced by the Government in the yearly budget speech and the subsequent gazetted tax rate. Hence, an entity shall apply the revised or announced tax rate to the temporary differences that are expected to be reversed in the year of assessment and in subsequent years, as announced in the budget speech.

FRSIC 21 has been applied in the financial statements of the Group and the Bank in relation to the tax rate used in measuring deferred tax assets and liabilities in line with the announcement in the Budget Speech 2015 that corporate tax rate would reduce from 25% to 24% for year of assessment 2016. The changes were accounted for prospectively as a change in accounting estimates and as a result, the deferred tax expense of the Group and the Bank for the current financial year have been increased by RM653,000 and RM591,000 respectively.

(iii) Bank Negara Malaysia ("BNM") Guidelines

On 4 February 2014, Bank Negara Malaysia ("BNM") issued a letter requiring banking institutions to maintain, in aggregate, collective impairment provisions and regulatory reserves of no less than 1.2% of total outstanding loans/financing, net of individual impairment provisions, pursuant to paragraph 13 of the BNM's Policy Document on Classification and Impairment Provisions for Loans/Financing. The regulatory reserves are maintained in addition to the impairment provisions required under the MFRS 139 Financial Instruments: Recognition and Measurement, and it will be set aside from the retained profits to a separate reserves within equity as an additional credit risk absorbent. Banking institutions are required to comply with this requirement by 31 December 2015. During the financial year, the Group and the Bank have transferred RM1.30 billion and RM1.29 billion respectively from its retained profits to regulatory reserves in accordance with BNM's requirements. The early adoption of this requirement did not have any impact to the profit or loss of the Group and the Bank. As regulatory reserves do not qualify as common equity Tier I ("CET I") capital and Tier I capital under BNM's Capital Adequacy Framework (Capital Components), the adoption of this requirement has resulted in a decrease of 0.6% respectively in CET I and Tier I capital ratios of the Group. For the Bank, the adoption of this requirement has resulted in a decrease of 0.7% respectively in CET I and Tier I capital ratios.

(iv) MFRSs and Amendments to MFRSs that have been Issued but Not Yet Effective to the Group and the Bank

The following MFRSs and Amendments to MFRSs have been issued by the MASB but are not yet effective to the Group and the Bank:

Effective for annual periods commencing on or after 1 January 2016

- Equity Method in Separate Financial Statements (Amendments to MFRS 127)
- Sale or Contribution of Assets between an Investor and its Associate or Joint Venture (Amendments to MFRS 10 and MFRS 128)
- Amendments to MFRSs contained in the document entitled "Annual Improvements to MFRSs 2012–2014 Cycle"

(Incorporated in Malaysia)

A1. Basis of Preparation (continued)

(iv) MFRSs and Amendments to MFRSs that have been Issued but Not Yet Effective to the Group and the Bank (continued)

The following MFRSs and Amendments to MFRSs have been issued by the MASB but are not yet effective to the Group and the Bank (continued):

Effective for annual periods commencing on or after 1 January 2017

- MFRS 15 Revenue from Contracts with Customers

Effective for annual periods commencing on or after 1 January 2018

- MFRS 9 Financial Instruments (2014)

The amendments to MFRS 127 allow an entity to use the equity method in its separate financial statement to account for investments in subsidiary companies, joint ventures and associated companies, in addition to the existing cost method. The adoption of these amendments is not expected to have any impact on the financial statement of the Bank as the Bank will continue to use its existing cost method to account for its investments in subsidiary companies and associated companies.

The amendments to MFRS 10 and MFRS 128 address the inconsistency between the requirements of MFRS 10 and MFRS 128 and clarify that in a transaction involving an associate or joint venture, the extent of gain or loss recognition depends on whether the assets sold or contributed constitute a business. The adoption of these amendments is not expected to have any material impact on the financial statements of the Group and the Bank.

The Annual Improvements to MFRSs 2012 – 2014 Cycle consist of the following amendments:

(a) MFRS 5 Non-current Assets Held for Sale and Discontinued Operations

The amendment introduces specific guidance in MFRS 5 for cases in which an entity reclassifies an asset from held for sale to held for distribution or vice versa and cases in which held-for-distribution is discontinued. The amendment clarifies that changing from one of these disposal methods to the other should not be considered to be a new plan of disposal and that changing the disposal method does not change the date of classification.

(b) MFRS 7 Financial Instruments: Disclosures

MFRS 7 requires an entity to provide disclosures for any continuing involvement in a transferred asset that is derecognised in its entirety. The amendment clarifies that a servicing contract that includes a fee can constitute continuing involvement in a financial asset and an entity must assess the nature of the fee and arrangement in order to assess whether the disclosures are required.

The amendments also clarify the applicability of the amendments to MFRS 7 on offsetting disclosures to condensed interim financial statements.

(c) MFRS 119 Employee Benefits

The amendment clarifies that the high quality corporate bonds used to estimate the discount rate for post-employment benefit obligations should be denominated in the same currency as the liability. When there is no deep market for high quality corporate bonds, government bonds denominated in similar currency must be used.

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A1. Basis of Preparation (continued)

(iv) MFRSs and Amendments to MFRSs that have been Issued but Not Yet Effective to the Group and the Bank (continued)

The Annual Improvements to MFRSs 2012 – 2014 Cycle consist of the following amendments (continued):

(d) MFRS 134 Interim Financial Reporting

The amendment clarifies the meaning of 'elsewhere in the interim financial report' as used in MFRS 134 and states that the required interim disclosures must either be in the interim financial statements or incorporated by cross-reference between the interim financial statements and some other statement that is available to users of the financial statements on the same terms and at the same time.

The adoption of the Annual Improvements to MFRSs 2012 - 2014 Cycle is not expected to have any material impact on the financial statements of the Group and the Bank.

MFRS 15 establishes principles that an entity shall apply to report useful information about the nature, amount, timing and uncertainty of revenue and cash flows arising from a contract with customers. The core principle of MFRS 15 is that an entity recognises revenue in a manner which reflects the consideration an entity expects to be entitled in exchange for goods or services. The adoption of MFRS 15 is not expected to have any material impact on the financial statements of the Group and the Bank.

MFRS 9 Financial Instruments (2014)

This final version of MFRS 9 replaces all previous versions of MFRS 9. Early application is permitted. Retrospective application is required, but comparative information is not compulsory. The standard introduces new requirements for classification and measurement of financial instruments, impairment of financial assets and hedge accounting. The approach for classification of financial assets is driven by cash flow characteristics and the business model in which an asset is held with two measurement categories – amortised cost and fair value. For impairment, MFRS 9 introduces an expected-loss impairment model which will require more timely recognition of expected credit losses to reflect changes of credit risk of financial instruments. For hedge accounting, MFRS 9 establishes a more principle-based approach that aligns the accounting treatment with risk management activities so that entities can reflect these activities in their financial statements. The standard does not explicitly address macro hedge accounting, which is being considered in a separate project.

MFRS 9 introduces significant changes in the way the Group accounts for financial instruments. Due to the complexity of the standard and its requirements, the financial effects of its adoption are still being assessed by the Group.

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(Incorporated in Malaysia)

A2. Auditors' Report on Preceding Annual Financial Statements

The auditors' report on the audited annual financial statements for the financial year ended 31 December 2013 was not qualified.

A3. Comments about Seasonal or Cyclical Factors

The operations of the Group and the Bank were not materially affected by any seasonal or cyclical factors in the 4th quarter and financial year ended 31 December 2014.

A4. Unusual Items Due to Their Nature, Size or Incidence

There were no unusual items affecting the assets, liabilities, equity, net income or cash flows of the Group and the Bank in the 4th quarter and financial year ended 31 December 2014.

A5. Changes in Estimates

There were no material changes in estimates of amounts reported in prior financial years that have a material effect in the 4th quarter and financial year ended 31 December 2014.

A6. Debt and Equity Securities

Save as disclosed below, there were no other issuances of shares, share buy-backs and repayment of debt and equity securities by the Group and the Bank:

a) RM5.0 Billion Senior Medium Term Notes Programme

On 15 April 2014, the Bank issued RM600 million in nominal value of Senior Medium Term Notes under its Senior Medium Term Notes Programme. The Notes bear interest at 4.20% per annum payable semi-annually and are due on 15 April 2019.

On 5 May 2014, the Bank issued RM400 million in nominal value of Senior Medium Term Notes under its Senior Medium Term Notes Programme. The Notes bear interest at 4.20% per annum payable semi-annually and are due on 3 May 2019.

b) RM5.0 Billion Sukuk Murabahah Programme by a Wholly-owned Subsidiary Company, Public Islamic Bank Berhad ("PIBB")

The Bank's wholly-owned subsidiary company, PIBB obtained approvals from Bank Negara Malaysia and the Securities Commission on 24 March 2014 and 21 April 2014 respectively, for the establishment of an Islamic medium term note programme under the Shariah principle of Murabahah to facilitate the issuance of Senior Sukuk Murabahah and/or Subordinated Sukuk Murabahah of up to RM5.0 billion in nominal value.

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A6. Debt and Equity Securities (continued)

Save as disclosed below, there were no other issuances of shares, share buy-backs and repayment of debt and equity securities by the Group and the Bank (continued):

b) RM5.0 Billion Sukuk Murabahah Programme by a Wholly-owned Subsidiary Company, Public Islamic Bank Berhad ("PIBB") (continued)

The Subordinated Sukuk Murabahah to be issued from time to time under the Sukuk Murabahah Programme ("Programme") will qualify as Tier II capital for the computation of the regulatory capital of PIBB and the Group in accordance with the Capital Adequacy Framework (Capital Components) for Islamic Banks issued by BNM.

On 9 June 2014, PIBB issued the first tranche of RM500 million in norminal value of Subordinated Sukuk Murabahah under the Programme which are due on 7 June 2024 and callable on 10 June 2019. The Subordinated Sukuk Murabahah bear profit at 4.75% per annum payable semi-annually.

c) RM5.0 Billion Subordinated Medium Term Note Programme

The following tranches of Subordinated Notes together with accrued interest were redeemed by the Bank during the year:

- i) RM200 million (2nd tranche) on 6 November 2014;
- ii) RM223 million (3rd tranche) on 10 December 2014; and
- iii) RM50 million (4th tranche) on 31 December 2014.
- c) Renounceable Rights Issue of 350,212,513 New Ordinary Shares of RM1.00 Each in Public Bank Berhad ("PBB Shares") on the Basis of One (1) Rights Share for Every Ten (10) Existing PBB Shares Held on 23 June 2014 at an Issue Price of RM13.80 Per Rights Share

On 29 April 2014, the Bank announced to undertake a renounceable rights issue of new PBB Shares ("Rights Issue") to its entitled shareholders to raise gross proceeds of up to RM5.0 billion.

Bursa Malaysia Securities Berhad ("Bursa Securities") granted its approval for the listing and quotation of the Rights Shares on the Main Market of Bursa Securities on 9 May 2014. Bank Negara Malaysia granted its approval for the increase in the issued and paid-up share capital of the Bank pursuant to the Rights Issue on 14 May 2014. The shareholders of the Bank approved the Rights Issue at the Bank's extraordinary general meeting held on 6 June 2014.

On 9 June 2014, the Bank announced that 350,212,513 new PBB Shares on the basis of One (1) Rights Share for every Ten (10) existing PBB Shares will be issued at an issue price of RM13.80 per Rights Share. The entitlement date for the Rights Issue was on 23 June 2014.

The Rights Issue exercise was completed on 8 August 2014 and has raised a total gross proceeds of RM4.8 billion following the listing and quotation of the 350,212,513 Rights Shares on the Main Market of Bursa Securities.

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A6. Debt and Equity Securities (continued)

Save as disclosed below, there were no other issuances of shares, share buy-backs and repayment of debt and equity securities by the Group and the Bank (continued):

d) Resale of Treasury Shares

During the financial year, the Bank disposed 9,156,400 of its issued ordinary shares held as treasury shares for a total consideration of RM175,639,643 (after deducting transaction costs) in the open market at an average price of RM19.23 per share. As at 31 December 2014, the number of treasury shares held after deducting the disposal was 20,644,304 PBB Shares.

A7. Dividends Paid and Distributed

During the financial year ended 31 December 2014:-

- a) A second interim single tier dividend of 30% in respect of the financial year ended 31 December 2013, amounting to RM1,050,637,539 was paid on 28 February 2014.
- b) A first interim single tier dividend of 23% in respect of the financial year ended 31 December 2014, amounting to RM886,037,658 was paid on 20 August 2014.

A8. Financial Assets Held-for-trading

| | Group | | Bank | |
|--|-------------------------------|-------------------------------|-------------------------------|-------------------------------|
| | 31 December 2014 RM'000 | 31 December 2013 RM'000 | 31 December 2014 RM'000 | 31 December 2013 RM'000 |
| At fair value | | | | |
| Government securities and treasury bills: | | | | |
| Malaysian Government Treasury Bills | 77,292 | _ | 77,292 | - |
| Malaysian Government Securities | 971,970 | 223,523 | 971,970 | 223,523 |
| Malaysian Government Investment | | | | |
| Certificates | 91,272 | 1,310,771 | 91,272 | 1,106,521 |
| Bank Negara Malaysia Monetary | | | | |
| Notes | 1,053,737 | 49,346 | 1,053,737 | 49,346 |
| | 2,194,271 | 1,583,640 | 2,194,271 | 1,379,390 |
| Money market instruments: Negotiable instruments of deposit and | | | | |
| negotiable Islamic debt certificates Bankers' acceptances and Islamic accepted | 15,705,105 | 13,822,929 | 12,242,739 | 12,274,547 |
| bills | 367,994 | - | - | - |
| | 16,073,099 | 13,822,929 | 12,242,739 | 12,274,547 |
| Non-money market instruments: Debt securities: | | | | |
| - Unquoted private debt securities | 96,648 | 405,394 | 41,770 | 332,489 |
| | | | | |
| Total financial assets held-for-trading | 18,364,018 | 15,811,963 | 14,478,780 | 13,986,426 |

Financial Investments Available-for-sale

A9.

| | Gr | oup | Bank | |
|--|-------------------------------|-------------------------------|-------------------------------|-------------------------------|
| | 31 December 2014 RM'000 | 31 December 2013 RM'000 | 31 December 2014 RM'000 | 31 December 2013 RM'000 |
| At fair value | | | | |
| Government securities and treasury bills: | | | | |
| Malaysian Government Treasury Bills | 389,603 | 1,386,790 | 78,452 | 1,386,790 |
| Malaysian Government Securities | 5,792,980 | 975,356 | 5,792,980 | 975,356 |
| Malaysian Government Investment | | | | |
| Certificates | 6,435,034 | 3,140,471 | 4,398,611 | 1,703,562 |
| Bank Negara Malaysia Monetary | | | | |
| Notes | 4,935,145 | 4,604,017 | 3,152,223 | 4,604,017 |
| | 17,552,762 | 10,106,634 | 13,422,266 | 8,669,725 |
| Money market instruments: Negotiable instruments of deposit and negotiable Islamic debt certificates | 1,091,364 | 198,844 | 1,002,749 | 198,844 |
| Non-money market instruments: | | | | |
| Equity securities: | | | | |
| - Quoted shares and convertible loan | | | | |
| stocks in Malaysia | - | 4,785 | - | 4,785 |
| - Quoted shares and convertible loan | | | | |
| stocks outside Malaysia | 7,086 | 11,897 | - | - |
| - Unquoted shares # | 112,086 | 110,249 | 107,921 | 106,285 |
| Debt securities: | | | | |
| Unquoted private debt securities | 1,421,176 | 2,078,879 | 1,052,762 | 1,607,095 |
| Unit trust funds | 5,274,346 | 5,107,224 | 4,806,124 | 4,538,133 |
| | 6,814,694 | 7,313,034 | 5,966,807 | 6,256,298 |
| T (16' '1' ' ' ' ' ' ' ' ' ' ' ' ' ' ' ' ' | 25 450 020 | 17 (10 512 | 20 201 022 | 15 104 055 |
| Total financial investments available-for-sale | 25,458,820 | 17,618,512 | 20,391,822 | 15,124,867 |

[#] Stated at cost, net of impairment loss.

A10. Financial Investments Held-to-maturity

| | Group | | Bank | |
|--|------------------|------------------|------------------|------------------|
| | 31 December 2014 | 31 December 2013 | 31 December 2014 | 31 December 2013 |
| | RM'000 | RM'000 | RM'000 | RM'000 |
| At amortised cost | | | | |
| Government securities and treasury bills: | | | | |
| Malaysian Government Treasury Bills | 174,363 | 19,961 | 9,752 | - |
| Malaysian Government Securities | 2,317,575 | 1,235,500 | 2,287,544 | 1,205,514 |
| Malaysian Government Investment | | | , , | |
| Certificates | 11,160,710 | 2,190,194 | 10,103,198 | 2,119,819 |
| Bank Negara Malaysia Monetary Notes | 439,542 | - | 439,542 | - |
| Foreign Government Treasury Bills | 708,132 | 756,069 | 20,149 | 111,725 |
| Other foreign government securities | 131,043 | 197,872 | - | - |
| | 14,931,365 | 4,399,596 | 12,860,185 | 3,437,058 |
| Money market instruments: Negotiable instruments of deposit and | | | | |
| negotiable Islamic debt certificates Bankers' acceptances and Islamic accepted | 1,065,018 | 1,890,742 | 1,586,876 | 1,528,777 |
| bills | - | 279,895 | - | 89,092 |
| | 1,065,018 | 2,170,637 | 1,586,876 | 1,617,869 |
| Non-money market instruments: Debt securities: | | | | |
| - Cagamas bonds | 1,247,447 | 130,287 | 1,207,484 | 90,436 |
| Unquoted private debt securities | 3,170,638 | 1,093,138 | 2,212,355 | 642,544 |
| | 4,418,085 | 1,223,425 | 3,419,839 | 732,980 |
| Accumulated impairment losses | (81) | (107) | (81) | (107) |
| Total financial investments held-to-maturity | 20,414,387 | 7,793,551 | 17,866,819 | 5,787,800 |

A11. Loans, Advances and Financing

| | Group | | Bank | |
|---|-------------------------------|-------------------------------|-------------------------------|-------------------------------|
| | 31 December 2014 RM'000 | 31 December 2013 RM'000 | 31 December 2014 RM'000 | 31 December 2013 RM'000 |
| At amortised cost | | | | |
| Overdrafts | 10,195,284 | 9,694,121 | 8,394,145 | 8,319,983 |
| Term loans | | | | |
| - Housing loans / financing | 77,610,372 | 69,371,088 | 67,116,548 | 60,472,169 |
| - Syndicated term loans / financing | 1,513,802 | 1,782,419 | 1,008,885 | 1,071,646 |
| - Hire purchase receivables | 48,288,687 | 44,923,671 | 35,306,545 | 31,906,568 |
| - Other term loans / financing | 92,882,403 | 83,603,166 | 77,281,485 | 70,256,580 |
| Credit card receivables | 1,664,137 | 1,623,283 | 1,651,400 | 1,613,033 |
| Bills receivables | 171,747 | 132,233 | 153,681 | 112,310 |
| Trust receipts | 334,435 | 318,642 | 253,595 | 262,301 |
| Claims on customers under acceptance | | | | |
| credits | 4,206,587 | 4,146,270 | 4,053,227 | 4,013,598 |
| Revolving credits | 6,680,739 | 4,247,740 | 6,510,882 | 4,273,079 |
| Staff loans * | 1,495,860 | 1,333,170 | 1,403,626 | 1,254,160 |
| Gross loans, advances and financing | 245,044,053 | 221,175,803 | 203,134,019 | 183,555,427 |
| Allowance for impaired loans and financing: | | | | |
| collective assessment allowance | (1,682,128) | (1,592,085) | (1,143,525) | (1,071,089) |
| - individual assessment allowance | (140,086) | (167,925) | (62,467) | (79,765) |
| Net loans, advances and financing | 243,221,839 | 219,415,793 | 201,928,027 | 182,404,573 |

^{*} Included in staff loans of the Group and the Bank are loans to Directors of subsidiary companies amounting to RM3,402,000 (2013: RM3,499,000) and RM3,069,000 (2013 - RM3,092,000) respectively.

A11a. By class

| <u>Dy Class</u> | Gr | oup | Ba | nk |
|-----------------------------|-------------------------------|-------------------------------|-------------------------------|-------------------------------|
| | 31 December 2014 RM'000 | 31 December 2013 RM'000 | 31 December 2014 RM'000 | 31 December 2013 RM'000 |
| Retail loans / financing * | | | | |
| - Housing loans / financing | 77,610,372 | 69,371,088 | 67,116,548 | 60,472,169 |
| - Hire purchase | 48,288,687 | 44,923,671 | 35,306,545 | 31,906,568 |
| - Credit cards | 1,664,137 | 1,623,283 | 1,651,400 | 1,613,033 |
| - Other loans / financing ^ | 83,615,227 | 74,634,000 | 71,399,103 | 64,745,015 |
| | 211,178,423 | 190,552,042 | 175,473,596 | 158,736,785 |
| Corporate loans / financing | 33,865,630 | 30,623,761 | 27,660,423 | 24,818,642 |
| - | 245,044,053 | 221,175,803 | 203,134,019 | 183,555,427 |

^{*} Included in retail loans / financing are loans / financing granted to individual borrowers and mid-market commercial enterprises.

[^] Included in other loans / financing are term loans, trade financing, overdrafts and revolving credits.

(Incorporated in Malaysia)

Loans, Advances and Financing (continued) A11.

A11b. By type of customer

| | Group | | Bank | |
|---------------------------------|-------------|-------------|-------------|-------------|
| | 31 December | 31 December | 31 December | 31 December |
| | 2014 | 2013 | 2014 | 2013 |
| | RM'000 | RM'000 | RM'000 | RM'000 |
| Banking institutions | - | 219,841 | - | 32,806 |
| Non-bank financial institutions | | | | |
| - Stock-broking companies | 8,803 | 10,415 | 8,803 | 10,415 |
| - Others | 6,672,659 | 5,867,394 | 6,553,083 | 5,796,575 |
| Business enterprises | | | | |
| - Small and medium enterprises | 55,544,630 | 46,466,558 | 49,161,029 | 41,907,628 |
| - Others | 24,310,180 | 24,774,604 | 18,987,132 | 19,839,602 |
| Government and statutory bodies | 331,246 | 328,984 | 13,663 | 9,205 |
| Individuals | 155,717,324 | 141,050,941 | 126,060,649 | 113,628,081 |
| Other entities | 40,369 | 43,708 | 37,536 | 41,090 |
| Foreign entities | 2,418,842 | 2,413,358 | 2,312,124 | 2,290,025 |
| - | 245,044,053 | 221,175,803 | 203,134,019 | 183,555,427 |

A11c. By interest / profit rate sensitivity

| | Group | | Ba | nk |
|--------------------------------------|---------------------|---------------------|----------------|----------------|
| | 31 December 2014 | 31 December 2013 | 31 December | 31 December |
| | RM'000 | 2013 RM'000 | 2014 RM'000 | 2013 RM'000 |
| Fixed rate | | | | |
| - Housing loans / financing | 682,813 | 760,224 | 79,311 | 100,506 |
| - Hire purchase receivables | 46,454,805 | 43,231,795 | 35,293,363 | 31,896,405 |
| - Other fixed rate loans / financing | 15,788,687 | 15,294,702 | 8,249,418 | 8,200,180 |
| Variable rate | | | | |
| - Base lending rate plus | 147,647,383 | 131,488,842 | 136,427,954 | 123,273,711 |
| - Cost plus | 22,797,600 | 20,029,781 | 22,107,737 | 19,323,512 |
| - Other variable rates | 11,672,765 | 10,370,459 | 976,236 | 761,113 |
| | 245,044,053 | 221,175,803 | 203,134,019 | 183,555,427 |

A11d. By residual contractual maturity

| | Group | | Bank | |
|-------------------------------------|-------------------------------|-------------------------------|-------------------------------|-------------------------------|
| | 31 December 2014 RM'000 | 31 December 2013 RM'000 | 31 December 2014 RM'000 | 31 December 2013 RM'000 |
| Maturity within one year | 33,519,550 | 29,512,905 | 28,173,351 | 24,665,072 |
| More than one year to three years | 19,854,855 | 21,787,337 | 15,876,998 | 17,348,887 |
| More than three years to five years | 22,993,262 | 21,614,004 | 18,037,149 | 16,869,100 |
| More than five years | 168,676,386 | 148,261,557 | 141,046,521 | 124,672,368 |
| · | 245,044,053 | 221,175,803 | 203,134,019 | 183,555,427 |

(Incorporated in Malaysia)

A11. Loans, Advances and Financing (continued)

A11e. By geographical distribution

| | Group | | Bank | |
|--|-------------------------------|-------------------------------|-------------------------------|-------------------------------|
| | 31 December 2014 RM'000 | 31 December 2013 RM'000 | 31 December 2014 RM'000 | 31 December 2013 RM'000 |
| Malaysia Hong Kong SAR and the People's Republic | 228,337,847 | 206,634,918 | 202,409,537 | 183,018,237 |
| of China | 12,991,337 | 11,573,237 | - | - |
| Cambodia | 2,990,387 | 2,430,458 | - | - |
| Other countries | 724,482 | 537,190 | 724,482 | 537,190 |
| | 245,044,053 | 221,175,803 | 203,134,019 | 183,555,427 |

A11f. Gross loans, advances and financing by economic purpose

| Group | | Bank | |
|-------------|---|--|--|
| 31 December | 31 December | 31 December | 31 December |
| 2014 | 2013 | 2014 | 2013 |
| RM'000 | RM'000 | RM'000 | RM'000 |
| 2.735.265 | 4 023 503 | 2 442 734 | 3,861,298 |
| | | | 32,139,612 |
| , , | , , , , , , , , , , , , , , , , , , , | | |
| | | | 111,871,882 |
| 79,378,865 | 70,928,295 | 68,836,084 | 62,005,417 |
| 62,603,812 | 55,075,961 | 55,945,454 | 49,866,465 |
| | | | |
| 245,063 | 242,072 | 214,981 | 212,738 |
| 9,401,614 | 9,090,491 | 4,804,696 | 4,527,048 |
| 1,664,137 | 1,623,283 | 1,651,400 | 1,613,033 |
| 2,437 | 16,855 | 283 | 13,619 |
| 3,930,563 | 2,903,437 | 3,245,636 | 2,268,033 |
| 181,552 | 208,454 | 181,552 | 208,454 |
| 32,695,312 | 28,219,556 | 26,792,202 | 23,401,960 |
| 3,668,187 | 3,685,430 | 3,461,248 | 3,437,750 |
| 245,044,053 | 221,175,803 | 203,134,019 | 183,555,427 |
| | 31 December 2014 RM'000 2,735,265 48,537,246 141,982,677 79,378,865 62,603,812 245,063 9,401,614 1,664,137 2,437 3,930,563 181,552 32,695,312 3,668,187 | 31 December 31 December 2014 2013 RM'000 RM'000 2,735,265 4,023,503 48,537,246 45,158,466 141,982,677 126,004,256 79,378,865 70,928,295 62,603,812 55,075,961 245,063 242,072 9,401,614 9,090,491 1,664,137 1,623,283 2,437 16,855 3,930,563 2,903,437 181,552 208,454 32,695,312 28,219,556 3,668,187 3,685,430 | 31 December 31 December 31 December 2014 2013 2014 RM'000 RM'000 RM'000 2,735,265 4,023,503 2,442,734 48,537,246 45,158,466 35,557,749 141,982,677 126,004,256 124,781,538 79,378,865 70,928,295 68,836,084 62,603,812 55,075,961 55,945,454 245,063 242,072 214,981 9,401,614 9,090,491 4,804,696 1,664,137 1,623,283 1,651,400 2,437 16,855 283 3,930,563 2,903,437 3,245,636 181,552 208,454 181,552 32,695,312 28,219,556 26,792,202 3,668,187 3,685,430 3,461,248 |

(Incorporated in Malaysia)

A11. Loans, Advances and Financing (continued)

A11g. Gross loans, advances and financing by sectors

| | Group | | Bank | |
|--|------------------|------------------|------------------|------------------|
| | 31 December 2014 | 31 December 2013 | 31 December 2014 | 31 December 2013 |
| | RM'000 | RM'000 | RM'000 | RM'000 |
| Agriculture, hunting, forestry and fishing | 2,936,114 | 2,847,443 | 2,357,855 | 2,471,313 |
| Mining and quarrying | 212,118 | 199,457 | 179,813 | 167,811 |
| Manufacturing | 9,112,010 | 8,891,271 | 8,118,522 | 7,885,681 |
| Electricity, gas and water | 46,009 | 54,698 | 10,832 | 21,429 |
| Construction | 7,257,376 | 6,597,972 | 6,148,560 | 5,580,719 |
| Wholesale & retail trade and restaurants | | | | |
| & hotels | 22,105,505 | 19,372,207 | 19,774,038 | 17,702,488 |
| Transport, storage and communication | 3,534,084 | 3,395,952 | 2,661,683 | 2,577,828 |
| Finance, insurance and business services | 14,977,836 | 12,214,958 | 13,455,331 | 10,838,160 |
| Real estate | 25,230,068 | 21,064,548 | 21,400,509 | 17,867,116 |
| Community, social and personal services | 2,316,978 | 4,319,749 | 1,851,904 | 3,886,443 |
| Households | 155,917,337 | 141,214,063 | 127,091,475 | 114,444,907 |
| Others | 1,398,618 | 1,003,485 | 83,497 | 111,532 |
| | 245,044,053 | 221,175,803 | 203,134,019 | 183,555,427 |

A11h. Loans, advances and financing pledged as collateral are as follows:

| | Group | | Bank | |
|-----------------------------------|-------------------------------|-------------------------------|-------------------------------|-------------------------------|
| | 31 December 2014 RM'000 | 31 December 2013 RM'000 | 31 December 2014 RM'000 | 31 December 2013 RM'000 |
| Bankers' acceptances rediscounted | 204,124 | 974,991 | 204,124 | 974,121 |

A11i. Movements in impaired loans, advances and financing ("impaired loans") are as follows:

| | Group | | Bank | |
|--|-------------------------------|-------------------------------|-------------------------------|-------------------------------|
| | 31 December 2014 RM'000 | 31 December 2013 RM'000 | 31 December 2014 RM'000 | 31 December 2013 RM'000 |
| At 1 January | 1,484,779 | 1,374,086 | 1,135,737 | 1,014,660 |
| Impaired during the year | 2,745,274 | 2,939,301 | 1,965,840 | 2,125,565 |
| Reclassified as non-impaired | (1,921,658) | (1,976,588) | (1,481,655) | (1,576,211) |
| Recoveries | (324,762) | (299,343) | (247,577) | (169,777) |
| Amount written off | (482,772) | (555,058) | (197,092) | (247,931) |
| Loans converted to foreclosed properties / | | | | |
| investments | (21,724) | (10,981) | (21,542) | (10,721) |
| Exchange differences | 9,562 | 13,362 | 118 | 152 |
| Closing balance | 1,488,699 | 1,484,779 | 1,153,829 | 1,135,737 |
| Gross impaired loans as a percentage of | 0.4104 | 0.4 | | 0.70 |
| gross loans, advances and financing | 0.61% | 0.67% | 0.57% | 0.62% |

(Incorporated in Malaysia)

Loans, Advances and Financing (continued) A11.

A11j. Impaired loans, advances and financing by geographical distribution

| | Group | | Bank | |
|--|-------------------------------|-------------------------------|-------------------------------|-------------------------------|
| | 31 December 2014 RM'000 | 31 December 2013 RM'000 | 31 December 2014 RM'000 | 31 December 2013 RM'000 |
| Malaysia Hong Kong SAR and the People's Republic | 1,375,695 | 1,364,302 | 1,141,700 | 1,133,697 |
| of China | 62,326 | 74,329 | - | - |
| Cambodia | 38,549 | 44,108 | - | - |
| Other countries | 12,129 | 2,040 | 12,129 | 2,040 |
| | 1,488,699 | 1,484,779 | 1,153,829 | 1,135,737 |

A11k. Impaired loans, advances and financing by economic purpose

| | | Bank | |
|--|----------------------|------------------------|--|
| 31 December 31 De | ecember 31 Dece | mber 31 December | |
| 2014 2 | 2013 | 4 2013 | |
| RM'000 RM | A'000 RM'0 | 000 RM'000 | |
| Purchase of securities 3,434 | 3,466 | 3,434 3,462 | |
| Purchase of transport vehicles 412,764 | 357,474 29 | 9,684 256,600 | |
| Purchase of landed properties 668,989 | 676,066 59 | 3,786 608,140 | |
| (of which: - residential 504,808 | 526,930 44 | 468,751 | |
| - non-residential) 164,181 | 149,136 15 | 2,051 139,389 | |
| Purchase of fixed assets (excluding landed | | | |
| properties) 164 | 6,003 | 160 5,977 | |
| Personal use 146,527 | 169,312 5 | 51,070 48,542 | |
| Credit card 25,409 | 23,161 | 25,353 23,084 | |
| Purchase of consumer durables 75 | 82 | - 4 | |
| Construction 12,841 | 11,469 1 | 0,449 8,855 | |
| Working capital 202,794 | 223,163 15 | 4,249 166,649 | |
| Other purpose 15,702 | 14,583 1 | 5,644 14,424 | |
| 1,488,699 1, | ,484,779 1,15 | 3,829 1,135,737 | |

(Incorporated in Malaysia)

Loans, Advances and Financing (continued) A11.

A111. Impaired loans, advances and financing by sectors

| | Group | | Bank | |
|--|-------------|-------------|-------------|-------------|
| | 31 December | 31 December | 31 December | 31 December |
| | 2014 | 2013 | 2014 | 2013 |
| | RM'000 | RM'000 | RM'000 | RM'000 |
| Agriculture, hunting, forestry and fishing | 17,682 | 16,692 | 10,278 | 2,559 |
| Mining and quarrying | 2,220 | 1,483 | 1,056 | 437 |
| Manufacturing | 95,216 | 110,739 | 86,383 | 98,646 |
| Electricity, gas and water | 1,738 | 1,551 | - | - |
| Construction | 53,219 | 41,188 | 49,705 | 37,600 |
| Wholesale & retail trade and restaurants | | | | |
| & hotels | 118,792 | 130,908 | 92,422 | 106,597 |
| Transport, storage and communication | 51,344 | 61,167 | 49,327 | 59,778 |
| Finance, insurance and business services | 26,795 | 24,219 | 19,137 | 19,331 |
| Real estate | 34,991 | 23,715 | 33,189 | 21,458 |
| Community, social and personal services | 16,669 | 20,427 | 15,976 | 20,118 |
| Households | 1,068,180 | 1,050,632 | 795,747 | 768,342 |
| Others | 1,853 | 2,058 | 609 | 871 |
| | 1,488,699 | 1,484,779 | 1,153,829 | 1,135,737 |

Group

Bank

A11m. Movements in the allowance for impaired loans, advances and financing are as follows:

| | 31 December 2014 RM'000 | 31 December 2013 RM'000 | 31 December 2014 RM'000 | 31 December 2013 RM'000 |
|--|-------------------------------|-------------------------------|-------------------------------|-------------------------------|
| Collective Assessment Allowance | | | | |
| At 1 January | 1,592,085 | 1,529,566 | 1,071,089 | 1,059,484 |
| Allowance made during the year | 358,852 | 340,289 | 259,153 | 219,966 |
| Amount written off | (271,729) | (280,604) | (187,246) | (208,758) |
| Exchange differences | 2,920 | 2,834 | 529 | 397 |
| Closing balance | 1,682,128 | 1,592,085 | 1,143,525 | 1,071,089 |
| | | | | |
| | Gr | oup | Bai | nk |
| | 31 December | 31 December | 31 December | 31 December |
| | 2014 | 2013 | 2014 | 2013 |
| | RM'000 | RM'000 | RM'000 | RM'000 |
| Individual Assessment Allowance | | | | |
| At 1 January | 167,925 | 201,995 | 79,765 | 110,074 |
| Allowance made during the year | 190,432 | 242,911 | 9,525 | 18,342 |
| Amount written back in respect of | | | | |
| recoveries | (22,731) | (17,164) | (15,310) | (9,478) |
| Amount written off | (211,043) | (274,454) | (9,846) | (39,173) |
| Amount transferred to allowance for | | | | |
| impairment loss on foreclosed properties | (1,667) | - | (1,667) | - |
| Exchange differences | 17,170 | 14,637 | | |
| Closing balance | 140,086 | 167,925 | 62,467 | 79,765 |

A12. Other Assets

| | Gr | oup | Bank | |
|---|-------------|-------------|-------------|-------------|
| | 31 December | 31 December | 31 December | 31 December |
| | 2014 | 2013 | 2014 | 2013 |
| | RM'000 | RM'000 | RM'000 | RM'000 |
| Deferred handling fees | 254,694 | 242,734 | 191,097 | 175,656 |
| Interest / Income receivable | 89,802 | 69,650 | 75,681 | 45,374 |
| Other receivables, deposits and prepayments | 1,415,176 | 1,410,075 | 1,326,005 | 1,338,651 |
| Manager's stocks | 99,265 | 87,984 | - | - |
| Employee benefits | 269,797 | 294,339 | 263,673 | 286,306 |
| Amount due from trust funds | 107,730 | 111,536 | - | - |
| Foreclosed properties | 56,089 | 57,280 | 55,210 | 55,982 |
| Taxi licenses | - | 1,130 | - | - |
| Outstanding contracts on clients' accounts | 179,680 | 264,971 | - | - |
| Amount due from subsidiary companies | - | - | 37,336 | 37,879 |
| Dividend receivable from subsidiary | | | | |
| companies | | | 501,487 | 469,462 |
| | 2,472,233 | 2,539,699 | 2,450,489 | 2,409,310 |

A13. Deposits from Customers

a) By type of deposit

| | Gr | oup | Bank | |
|-------------------------------------|-------------|-------------|-------------|-------------|
| | 31 December | 31 December | 31 December | 31 December |
| | 2014 | 2013 | 2014 | 2013 |
| | RM'000 | RM'000 | RM'000 | RM'000 |
| At amortised cost | | | | |
| Core deposits: | | | | |
| - Demand deposits | 41,431,899 | 38,202,745 | 35,771,299 | 33,382,002 |
| - Savings deposits | 27,675,462 | 25,824,590 | 19,094,648 | 18,349,316 |
| - Fixed deposits | 147,600,034 | 137,230,286 | 121,430,943 | 107,341,341 |
| | 216,707,395 | 201,257,621 | 176,296,890 | 159,072,659 |
| Wholesale deposits: | | | | |
| - Negotiable instruments of deposit | 7,222,073 | 1,620,398 | 3,674,808 | 651,420 |
| - Money market deposits | 52,524,700 | 47,881,370 | 46,163,811 | 42,036,700 |
| | 59,746,773 | 49,501,768 | 49,838,619 | 42,688,120 |
| | | | | |
| Other deposits | 86,008 | 113,800 | 81,482 | 110,813 |
| | 276,540,176 | 250,873,189 | 226,216,991 | 201,871,592 |

b) <u>By type of customer</u>

| | Group | | Bank | |
|--------------------------------|-------------|-------------|-------------|-------------|
| | 31 December | 31 December | 31 December | 31 December |
| | 2014 | 2013 | 2014 | 2013 |
| | RM'000 | RM'000 | RM'000 | RM'000 |
| Federal and state governments | 3,229,842 | 1,451,465 | 549,568 | 234,600 |
| Local government and statutory | | | | |
| authorities | 3,419,087 | 2,695,427 | 1,806,029 | 1,610,984 |
| Business enterprises | 83,961,654 | 77,616,935 | 70,180,944 | 62,433,119 |
| Individuals | 124,941,888 | 111,921,512 | 107,897,350 | 97,008,165 |
| Foreign customers | 5,884,641 | 6,655,412 | 5,262,723 | 5,914,089 |
| Others | 55,103,064 | 50,532,438 | 40,520,377 | 34,670,635 |
| | 276,540,176 | 250,873,189 | 226,216,991 | 201,871,592 |
| | | | | |

A13. Deposits from Customers (continued)

c) The maturity structure of fixed deposits, negotiable instruments of deposit and money market deposits are as follows:

| | Group | | Bank | |
|-------------------------------------|-------------------------------|-------------------------------|-------------------------------|-------------------------------|
| | 31 December 2014 RM'000 | 31 December 2013 RM'000 | 31 December 2014 RM'000 | 31 December 2013 RM'000 |
| Due within six months | 183,926,889 | 162,340,586 | 152,166,260 | 128,981,442 |
| More than six months to one year | 23,113,861 | 24,080,964 | 19,025,282 | 20,876,847 |
| More than one year to three years | 302,336 | 306,626 | 75,204 | 167,761 |
| More than three years to five years | 3,721 | 3,878 | 2,816 | 3,411 |
| | 207,346,807 | 186,732,054 | 171,269,562 | 150,029,461 |

A14. Deposits from Banks

| | Group | | Bank | |
|------------------------------|-------------------------------|-------------------------------|-------------------------------|-------------------------------|
| | 31 December 2014 RM'000 | 31 December 2013 RM'000 | 31 December 2014 RM'000 | 31 December 2013 RM'000 |
| At amortised cost | | | | |
| Licensed banks | 10,484,982 | 4,234,141 | 8,085,476 | 2,893,468 |
| Licensed Islamic banks | 940,000 | 1,063,881 | - | 713,881 |
| Licensed investment banks | 350,344 | 3,473,912 | 260,990 | 3,494,590 |
| Bank Negara Malaysia | 344,471 | 1,980,255 | 340,503 | 1,977,865 |
| Other financial institutions | 8,549,935 | 5,423,647 | 9,009,681 | 7,843,244 |
| | 20,669,732 | 16,175,836 | 17,696,650 | 16,923,048 |

A15. Other Liabilities

| Oviici Zimonivies | Gr | oup | Bank | |
|--|-------------------------------|-------------------------------|-------------------------------|-------------------------------|
| | 31 December 2014 RM'000 | 31 December 2013 RM'000 | 31 December 2014 RM'000 | 31 December 2013 RM'000 |
| Interest / Income payable | 1,399,565 | 1,186,739 | 1,236,480 | 1,009,164 |
| Other payables and accruals | 2,534,807 | 2,351,233 | 1,986,008 | 1,803,877 |
| Amount due to trust funds | 47,243 | 66,534 | - | - |
| Unprocessed sales and / or redemptions | 190,902 | 118,778 | - | - |
| Profit Equalisation Reserve | | | | |
| of the investment account holder | 55 | - | - | - |
| Finance lease liabilities | 136,627 | 26,484 | 136,627 | 26,484 |
| Outstanding contracts on | | | | |
| clients' accounts | 171,746 | 255,125 | - | - |
| Dividend payable to shareholders | 15,701 | 15,523 | 1,121 | 1,866 |
| Amount due to subsidiary | | | | |
| companies | <u>-</u> | | 3,029 | 4,200 |
| | 4,496,646 | 4,020,416 | 3,363,265 | 2,845,591 |

A16. Interest Income

| | 4th Quar | ter Ended | Financial Year Ended | |
|---|-------------|-------------|----------------------|-------------|
| | 31 December | 31 December | 31 December | 31 December |
| | 2014 | 2013 | 2014 | 2013 |
| | RM'000 | RM'000 | RM'000 | RM'000 |
| <u>Group</u> | | | | |
| Loans and advances | 2,813,726 | 2,478,232 | 10,575,410 | 9,596,439 |
| Balances with banks | 159,955 | 146,956 | 732,427 | 704,391 |
| Financial investments available-for-sale | 117,531 | 73,122 | 319,891 | 291,585 |
| Financial investments held-to-maturity | 177,344 | 70,101 | 474,230 | 249,862 |
| Others | 36,888 | 41,147 | 144,981 | 138,024 |
| | 3,305,444 | 2,809,558 | 12,246,939 | 10,980,301 |
| Financial assets held-for-trading | 114,749 | 98,106 | 389,148 | 385,791 |
| | 3,420,193 | 2,907,664 | 12,636,087 | 11,366,092 |
| | | | | |
| Of which: | | | | |
| Interest income earned on impaired loans | | | | |
| and advances | 13,860 | 13,189 | 56,808 | 53,248 |
| | | | | |
| | - | ter Ended | Financial Y | |
| | 31 December | 31 December | 31 December | 31 December |
| | 2014 | 2013 | 2014 | 2013 |
| | RM'000 | RM'000 | RM'000 | RM'000 |
| Bank | | | | |
| Loans and advances | 2,582,677 | 2,269,191 | 9,709,835 | 8,757,158 |
| Balances with banks | 144,726 | 137,432 | 681,746 | 660,613 |
| Financial investments available-for-sale | 115,570 | 71,383 | 309,038 | 284,662 |
| Financial investments held-to-maturity | 167,100 | 49,430 | 412,649 | 174,990 |
| Others | 36,887 | 41,138 | 144,874 | 138,008 |
| | 3,046,960 | 2,568,574 | 11,258,142 | 10,015,431 |
| Financial assets held-for-trading | 96,728 | 90,653 | 344,330 | 352,989 |
| | 3,143,688 | 2,659,227 | 11,602,472 | 10,368,420 |
| | | | | |
| Of which: | | | | |
| T | | | | |
| Interest income earned on impaired loans and advances | 13,411 | 12,391 | 54,496 | |

A17. Interest Expense

| | 4th Quarter Ended | | Financial Year Ended | |
|----------------------------------|-------------------|-------------|----------------------|-------------|
| | 31 December | 31 December | 31 December | 31 December |
| | 2014 | 2013 | 2014 | 2013 |
| | RM'000 | RM'000 | RM'000 | RM'000 |
| <u>Group</u> | | | | |
| Deposits from banks | 109,301 | 84,468 | 300,632 | 340,789 |
| Deposits from customers | 1,616,542 | 1,302,171 | 5,911,904 | 5,067,506 |
| Loans sold to Cagamas | 8,994 | - | 8,994 | 23 |
| Debt securities issued and other | | | | |
| borrowed funds | 126,746 | 106,505 | 478,506 | 381,161 |
| Others | 3,843 | 958 | 5,578 | 6,075 |
| | 1,865,426 | 1,494,102 | 6,705,614 | 5,795,554 |

| | 4th Quarter Ended | | Financial Year Ended | |
|----------------------------------|-------------------|------------------|----------------------|------------------|
| | 31 December 2014 | 31 December 2013 | 31 December 2014 | 31 December 2013 |
| Dank | RM'000 | RM'000 | RM'000 | RM'000 |
| <u>Bank</u> | | | | |
| Deposits from banks | 98,397 | 79,009 | 266,470 | 312,498 |
| Deposits from customers | 1,561,316 | 1,252,056 | 5,699,186 | 4,881,538 |
| Loans sold to Cagamas | 8,994 | - | 8,994 | 23 |
| Debt securities issued and other | | | | |
| borrowed funds | 124,081 | 104,260 | 470,318 | 368,931 |
| Others | 3,771 | 897 | 5,346 | 5,836 |
| | 1,796,559 | 1,436,222 | 6,450,314 | 5,568,826 |

A18. Net Fee and Commission Income

| | 4th Quarter Ended | | Financial Year Ended | |
|----------------------------------|-------------------|-------------|----------------------|-------------|
| | 31 December | 31 December | 31 December | 31 December |
| | 2014 | 2013 | 2014 | 2013 |
| | RM'000 | RM'000 | RM'000 | RM'000 |
| Group | | | | |
| Fee and commission income: | | | | |
| Commissions | 112,724 | 108,585 | 400,369 | 389,199 |
| Service charges and fees | 75,279 | 69,325 | 291,935 | 271,588 |
| Guarantee fees | 9,052 | 9,231 | 33,133 | 33,517 |
| Processing fees | 6,821 | 3,259 | 25,556 | 15,400 |
| Commitment fees | 14,663 | 15,251 | 67,604 | 61,445 |
| Unit trust management fees | 203,796 | 189,411 | 795,158 | 704,511 |
| Fee on sale of trust units | 73,178 | 82,353 | 286,676 | 313,801 |
| Net brokerage and commissions | , | , | , | , |
| from stockbroking activities | 21,991 | 19,509 | 88,598 | 80,053 |
| Other fee and commission income | 10,869 | 9,490 | 45,167 | 38,896 |
| | 528,373 | 506,414 | 2,034,196 | 1,908,410 |
| | | | | |
| Fee and commission expense: | | | | |
| Loan related fee | (71,590) | (67,028) | (263,272) | (253,359) |
| Unit trust agency fee | (95,062) | (100,847) | (368,340) | (362,290) |
| Other fee and commission expense | (5,389) | (4,196) | (20,909) | (17,416) |
| r | (172,041) | (172,071) | (652,521) | (633,065) |
| | | | | |
| Net fee and commission income | 356,332 | 334,343 | 1,381,675 | 1,275,345 |
| | 4th Quarter Ended | | Financial Year Ended | |
| | 31 December | 31 December | 31 December | 31 December |
| | 2014 | 2013 | 2014 | 2013 |
| | RM'000 | RM'000 | RM'000 | RM'000 |
| Bank | | | | |
| Fee and commission income: | | | | |
| Commissions | 125,684 | 121,821 | 455,140 | 451,183 |
| Service charges and fees | 56,249 | 53,211 | 215,762 | 205,653 |
| Guarantee fees | 8,550 | 8,494 | 30,659 | 30,507 |
| Processing fees | 3,727 | 1,279 | 12,923 | 4,451 |
| Commitment fees | 13,698 | 14,354 | 63,737 | 58,384 |
| Other fee and commission income | 7,866 | 7,181 | 32,590 | 30,253 |
| | 215,774 | 206,340 | 810,811 | 780,431 |
| | | | · | |
| Fee and commission expense: | | | | |
| Loan related fee | (70,473) | (66,068) | (258,972) | (249,255) |
| Other fee and commission expense | (3,004) | (2,402) | (12,039) | (10,933) |
| | (73,477) | (68,470) | (271,011) | (260,188) |
| | (,) | (33,1.3) | (,) | (,) |
| Net fee and commission income | 142,297 | 137,870 | 539,800 | 520,243 |
| | | | | |

(Incorporated in Malaysia)

A19. Net Gains and Losses on Financial Instruments

| 4th Quar | ter Ended | Financial Y | ear Ended |
|-------------------------------|--|---|---|
| 31 December 2014 RM'000 | 31 December 2013 RM'000 | 31 December 2014 RM'000 | 31 December 2013 RM'000 |
| | | | |
| | | | |
| 839 | 3,653 | 8,378 | 9,839 |
| - | 2 | - | 12 |
| 584 | (5,458) | 3,878 | (9,238) |
| 1,423 | (1,803) | 12,256 | 613 |
| | | | |
| - | 262 | 10,447 | (5,864) |
| 1,439 | (2,618) | (11,605) | 11,569 |
| 1,439 | (2,356) | (1,158) | 5,705 |
| | | | |
| 1,173 | 4,885 | 12,509 | 12,002 |
| 40,346 | 31,766 | 165,623 | 145,960 |
| 41,519 | 36,651 | 178,132 | 157,962 |
| | | | |
| 1,477 | 602 | 5,942 | 2,131 |
| 456 | 276 | 1,589 | 572 |
| 1,933 | 878 | 7,531 | 2,703 |
| 46,314 | 33,370 | 196,761 | 166,983 |
| | 31 December 2014 RM'000 839 584 1,423 1,439 1,439 1,439 1,477 40,346 41,519 1,477 456 1,933 | 2014 RM'000 2013 RM'000 839 3,653 - 2 584 (5,458) 1,423 (1,803) - 262 1,439 (2,618) 1,439 (2,356) 1,173 4,885 40,346 31,766 41,519 36,651 1,477 602 456 276 1,933 878 | 31 December 2014 RM'000 31 December 2013 RM'000 31 December 2014 RM'000 839 3,653 - 2 - 2 - 584 (5,458) 3,878 1,423 (1,803) 12,256 - 262 10,447 (1,605) 1,439 (2,618) (11,605) 1,439 (2,356) (1,158) 1,173 4,885 12,509 (1,158) 165,623 (1,58) 40,346 31,766 165,623 (1,519) 36,651 178,132 1,477 602 5,942 (1,589) 1,933 878 7,531 |

(Incorporated in Malaysia)

A19. Net Gains and Losses on Financial Instruments (continued)

| Bank RM'000 RM'000 RM'000 Bank Net gain / (loss) arising on financial assets held-for-trading: - net gain on disposal 826 3,633 8,232 - gross dividend income - 2 - - unrealised revaluation gain / (loss) 636 (5,463) 3,929 | 1 December 2013 RM'000 |
|--|------------------------------|
| Net gain / (loss) arising on financial assets held-for-trading: - net gain on disposal 826 3,633 8,232 - gross dividend income - 2 2 | |
| assets held-for-trading: - net gain on disposal 826 3,633 8,232 - gross dividend income - 2 - - unrealised revaluation gain / (loss) 636 (5,463) 3,929 | |
| - gross dividend income - unrealised revaluation gain / (loss) 636 (5,463) 3,929 | |
| - unrealised revaluation gain / (loss) 636 (5,463) 3,929 | 12 |
| | |
| 4.424 (4.05%) | (9,243) |
| 1,462 (1,828) 12,161 | 1,004 |
| Net gain / (loss) arising on trading derivatives | |
| - net gain / (loss) on disposal - 262 10,447 | (5,864) |
| - unrealised revaluation (loss) / gain (2) 1,900 (9,364) | 12,239 |
| (2) 2,162 1,083 | 6,375 |
| Net gain arising on financial investments available-for-sale: | |
| - net gain on disposal 936 4,885 8,999 | 12,002 |
| - gross dividend income 40,305 30,764 163,604 | 140,802 |
| 41,241 35,649 172,603 | 152,804 |
| Net gain representing ineffective portions of hedging derivatives: | |
| - fair value hedge 1,502 635 6,195 | 2,106 |
| - cash flow hedge 456 276 1,589 | 572 |
| 1,958 911 7,784 | 2,678 |
| Net gains and losses on financial instruments 44,659 36,894 193,631 | 162,861 |

A20. Other Operating Income

| | 4th Quart | ter Ended | Financial Year Ended | | | | |
|--|-------------------------------|-------------------------------|-------------------------------|-------------------------------|--|--|--|
| | 31 December 2014 RM'000 | 31 December 2013 RM'000 | 31 December 2014 RM'000 | 31 December 2013 RM'000 | | | |
| Group | | | | | | | |
| Other income: | | | | | | | |
| Foreign exchange profit | 81,230 | 58,352 | 268,940 | 232,844 | | | |
| Rental income from: | | | | | | | |
| - investment properties | 1,755 | 1,590 | 6,698 | 6,068 | | | |
| - other properties | 4,267 | 3,935 | 16,378 | 14,981 | | | |
| Net gain on disposal of | | | | | | | |
| property and equipment | 55 | 70 | 996 | 500 | | | |
| Net gain on disposal of foreclosed | | | | | | | |
| properties | 300 | 325 | 777 | 2,657 | | | |
| Net gain on revaluation of investment | | | | | | | |
| properties | 3,615 | 411 | 5,304 | 2,547 | | | |
| Others | 8,066 | 10,584 | 34,159 | 48,718 | | | |
| Total other operating income | 99,288 | 75,267 | 333,252 | 308,315 | | | |
| | 4th Quar | ter Ended | Financial Y | ear Ended | | | |
| | 31 December | 31 December | 31 December | 31 December | | | |
| | 2014 | 2013 | 2014 | 2013 | | | |
| | RM'000 | RM'000 | RM'000 | RM'000 | | | |
| Bank | | | | | | | |
| Gross dividend income from: | | | | | | | |
| - associated companies | - | - | 6,101 | 6,460 | | | |
| - subsidiary companies | | | | | | | |
| - quoted outside Malaysia | 39,888 | 37,362 | 56,543 | 53,881 | | | |
| - unquoted in Malaysia | 322,932 | 186,800 | 786,863 | 699,705 | | | |
| | 362,820 | 224,162 | 849,507 | 760,046 | | | |
| Other income: | | | | | | | |
| Foreign exchange (loss) / profit | (67,627) | 46,910 | 100,334 | 163,852 | | | |
| Rental income from other properties | 3,223 | 3,016 | 12,507 | 11,559 | | | |
| Net gain on disposal of | | | | | | | |
| property and equipment Net gain on disposal of foreclosed | 22 | 80 | 973 | 579 | | | |
| properties | 300 | 325 | 777 | 2,657 | | | |
| Others | 6,532 | 8,886 | 24,374 | 36,365 | | | |
| omers | (57,550) | 59,217 | 138,965 | 215,012 | | | |
| | | | | | | | |
| Total other operating income | 305,270 | 283,379 | 988,472 | 975,058 | | | |

A21. Other Operating Expenses

| | - | ter Ended | Financial Year Ended | | | | |
|-------------------------------------|----------------|----------------|----------------------|----------------|--|--|--|
| | 31 December | 31 December | 31 December | 31 December | | | |
| Croup | 2014 RM'000 | 2013 RM'000 | 2014 RM'000 | 2013 RM'000 | | | |
| Group | KIVI UUU | KIVI UUU | KMT UUU | KIVI UUU | | | |
| Personnel costs | | | | | | | |
| - Salaries, allowances and bonuses | 396,599 | 353,987 | 1,544,848 | 1,388,845 | | | |
| - Pension costs | 41,693 | 62,341 | 203,116 | 232,668 | | | |
| - Others | 30,454 | 31,258 | 130,650 | 123,095 | | | |
| | 468,746 | 447,586 | 1,878,614 | 1,744,608 | | | |
| Establishment costs | | | | | | | |
| - Depreciation | 43,930 | 39,015 | 159,049 | 161,188 | | | |
| - Rental | 25,429 | 25,536 | 97,774 | 93,803 | | | |
| - Insurance | 3,865 | 4,738 | 19,817 | 21,806 | | | |
| - Water and electricity | 13,517 | 11,010 | 52,267 | 44,530 | | | |
| - General repairs and maintenance | 4,106 | 19,935 | 67,261 | 72,558 | | | |
| - Information technology expenses | 5,934 | 7,001 | 26,852 | 27,896 | | | |
| - Others | 13,256 | 12,005 | 49,801 | 44,875 | | | |
| | 110,037 | 119,240 | 472,821 | 466,656 | | | |
| Marketing expenses | | | | | | | |
| - Advertisement and publicity | 8,534 | 12,147 | 41,338 | 63,289 | | | |
| - Others | 16,341 | 21,824 | 72,857 | 84,109 | | | |
| | 24,875 | 33,971 | 114,195 | 147,398 | | | |
| Administration and general expenses | | | | | | | |
| - Communication expenses | 3,484 | 9,572 | 26,957 | 38,899 | | | |
| - Legal and professional fees | 6,923 | 11,967 | 38,203 | 43,399 | | | |
| - Others | 21,391 | 8,058 | 75,075 | 62,676 | | | |
| | 31,798 | 29,597 | 140,235 | 144,974 | | | |
| Total other operating expenses | 635,456 | 630,394 | 2,605,865 | 2,503,636 | | | |

A21. Other Operating Expenses (continued)

| | 4th Quar | ter Ended | Financial Year Ended | | | | | |
|---------------------------------------|------------------|------------------|----------------------|------------------|--|--|--|--|
| | 31 December 2014 | 31 December 2013 | 31 December 2014 | 31 December 2013 | | | | |
| <u>Bank</u> | RM'000 | RM'000 | RM'000 | RM'000 | | | | |
| Personnel costs | | | | | | | | |
| - Salaries, allowances and bonuses | 295,352 | 267,274 | 1,188,616 | 1,088,897 | | | | |
| - Pension costs | 35,695 | 48,081 | 179,281 | 208,398 | | | | |
| - Others | 24,996 | 26,913 | 109,628 | 107,639 | | | | |
| | 356,043 | 342,268 | 1,477,525 | 1,404,934 | | | | |
| Establishment costs | | | | | | | | |
| - Depreciation | 33,617 | 29,442 | 123,090 | 127,694 | | | | |
| - Rental | 22,965 | 23,770 | 89,210 | 87,416 | | | | |
| - Insurance | 3,625 | 3,667 | 16,997 | 16,641 | | | | |
| - Water and electricity | 9,905 | 8,321 | 39,294 | 33,359 | | | | |
| - General repairs and maintenance | 1,322 | 17,387 | 57,184 | 63,842 | | | | |
| - Information technology expenses | 1,943 | 3,763 | 12,859 | 14,905 | | | | |
| - Others | 9,336 | 8,555 | 37,045 | 33,486 | | | | |
| | 82,713 | 94,905 | 375,679 | 377,343 | | | | |
| Marketing expenses | | | | | | | | |
| - Advertisement and publicity | 340 | 5,356 | 14,067 | 24,550 | | | | |
| - Others | 8,501 | 8,185 | 38,893 | 39,893 | | | | |
| | 8,841 | 13,541 | 52,960 | 64,443 | | | | |
| Administration and general expenses | | | | | | | | |
| - Communication expenses | 1,409 | 7,319 | 19,821 | 34,129 | | | | |
| - Legal and professional fees | 5,293 | 8,789 | 29,501 | 32,336 | | | | |
| - Others | 12,227 | 9,860 | 48,869 | 38,673 | | | | |
| | 18,929 | 25,968 | 98,191 | 105,138 | | | | |
| Shared service cost charged to Public | | | | | | | | |
| Islamic Bank Berhad | (62,824) | (61,141) | (248,647) | (241,174) | | | | |
| Total other operating expenses | 403,702 | 415,541 | 1,755,708 | 1,710,684 | | | | |

A22. Allowance for Impairment on Loans, Advances and Financing

| 31 December 2013 RM'000 340,289 225,747 |
|---|
| 340,289 225,747 |
| 225,747 |
| 225,747 |
| |
| |
| (2) |
| (2) |
| 644 |
| (215,426) |
| 351,252 |
| ear Ended |
| 31 December 2013 RM'000 |
| IXIVI OOO |
| |
| 219,966 |
| 8,864 |
| 554 |
| (128,779) |
| 100,605 |
| _ = e |

A23. Segment Information

| | < | | O _] | perating Segments | s | | > | | Total | Total | Tutou | |
|---|----------|------------|----------------|--------------------------------|------------|------------|---------|----------|-------------------|------------------|-------------------|--------------------|
| | Hire | Retail | Corporate | Treasury and Capital Market | Investment | Fund | | Head | Total Domestic | Overseas | Inter- segment | Group |
| 4th Quarter Ended | Purchase | Operations | Lending | Operations | Banking | Management | Others | Office | Operations | Operations | Elimination | Total |
| 31 December 2014 | RM'000 | RM'000 | RM'000 | RM'000 | RM'000 | RM'000 | RM'000 | RM'000 | RM'000 | RM'000 | RM'000 | RM'000 |
| External revenue | 617,377 | 2,186,735 | 319,030 | 507,766 | 55,527 | 277,210 | 1,494 | 250,903 | 4,216,042 | 312,543 | _ | 4,528,585 |
| Revenue from other segments | - | 360,446 | 4,129 | 305,540 | 648 | 4,053 | 7,482 | 202,503 | 884,801 | 1,823 | (886,624) | - |
| | 617,377 | 2,547,181 | 323,159 | 813,306 | 56,175 | 281,263 | 8,976 | 453,406 | 5,100,843 | 314,366 | (886,624) | 4,528,585 |
| Net interest income and | | | | | | | | | | | | |
| Islamic banking income | 204,669 | 1,142,970 | 86,100 | 53,331 | 6,166 | 4,289 | (2,079) | 58,900 | 1,554,346 | 206,307 | | 1,760,653 |
| Other income | 381 | 141,881 | 4,558 | 73,562 | 18,252 | 166,512 | 9,116 | 56,649 | 470,911 | 48,508 | (17,485) | 501,934 |
| Net income | 205,050 | 1,284,851 | 90,658 | 126,893 | 24,418 | 170,801 | 7,037 | 115,549 | 2,025,257 | 254,815 | (17,485) | 2,262,587 |
| Other operating expenses | (56,962) | (347,849) | | , | , | | (3,772) | (69,027) | (539,752) | , | . , , | (635,456) |
| (Allowance) / Writeback of | (,, | (- ,- ,- | ()/ | () / | ()===/ | (-,, | (-) | (31.)2 | (, , , , , | (-,, | , | (,, |
| allowance for impairment on | | | | | | | | | | | | |
| loans, advances and financing | (47,377) | 116 | 13,547 | - | (219) | - | - | - | (33,933) | (28,936) | - | (62,869) |
| Writeback of allowance for | | | | | | | | | | | | |
| impairment on other assets | | 343 | - | - | - | - | | - | 343 | - | - | 343 |
| Profit by segments | 100,711 | 937,461 | 101,515 | 119,703 | 17,106 | 125,632 | 3,265 | 46,522 | 1,451,915 | 112,690 | | 1,564,605 |
| | | | | | | | | | | | | |
| Reconciliation of segment profits | | | | | | | | | | | | |
| to consolidated profits: | | | | | | | | | | | | |
| Share of profit after tax | | | | | | | | | | | | |
| of equity accounted associated | | | | | | | | | 0.70 | 1.705 | | 2 (72 |
| companies Profit before tax expense and zakat | | | | | | | | | 968 1,452,883 | 1,705 114,395 | · <u>-</u> | 2,673 1,567,278 |
| i forti octore tax expense and zakat | | | | | | | | | 1,732,003 | 114,373 | _ | 1,507,270 |

| | < | | O _] | perating Segments Treasury and | S | | > | | Total | Total | Inter- | |
|--|----------------------------|--------------------------------|--------------------------------|----------------------------------|---------------------------------|------------------------------|------------------|--------------------------|----------------------------------|----------------------------------|----------------------------------|--------------------------|
| 4th Quarter Ended 31 December 2013 | Hire Purchase RM'000 | Retail Operations RM'000 | Corporate Lending RM'000 | Capital Market Operations RM'000 | Investment Banking RM'000 | Fund Management RM'000 | Others RM'000 | Head Office RM'000 | Domestic Operations RM'000 | Overseas Operations RM'000 | segment Elimination RM'000 | Group Total RM'000 |
| External revenue | 588,837 | 1,928,217 | 271,998 | 425,099 | 51,615 | 271,970 | 1,353 | 109,872 | 3,648,961 | 269,712 | - | 3,918,673 |
| Revenue from other segments | | 303,324 | 6,114 | 239,269 | 2,126 | 3,160 | 7,388 | 384,788 | 946,169 | 949 | (947,118) | - |
| | 588,837 | 2,231,541 | 278,112 | 664,368 | 53,741 | 275,130 | 8,741 | 494,660 | 4,595,130 | 270,661 | (947,118) | 3,918,673 |
| Net interest income and | | | | | | | | | | | | |
| Islamic banking income | 214,797 | 1,067,356 | 72,756 | 36,037 | 4,099 | 3,366 | (1,983) | 36,312 | 1,432,740 | 184,754 | - | 1,617,494 |
| Other income | 448 | 136,248 | 11,963 | 56,297 | 18,063 | 155,108 | 8,775 | 43,478 | 430,380 | 29,272 | (16,672) | 442,980 |
| Net income | 215,245 | 1,203,604 | 84,719 | 92,334 | 22,162 | 158,474 | 6,792 | 79,790 | 1,863,120 | 214,026 | (16,672) | 2,060,474 |
| Other operating expenses | (52,773) | (333,067) | (2,747) | (5,715) | (9,237) | (45,446) | (3,410) | (99,000) | (551,395) | (95,671) | 16,672 | (630,394) |
| (Allowance) / Writeback of allowance for impairment on | (22.0.2) | (40.400) | 4.7.700 | | (4.40) | | | | 47.4.0.70 \) | (2.1.22.1) | | (00.000) |
| loans, advances and financing | (52,065) | (19,409) | 15,528 | - | (113) | - | - | - | (56,059) | (34,224) | - | (90,283) |
| Writeback of allowance for impairment on other assets | - | 1,213 | - | - | - | - | - | - | 1,213 | _ | _ | 1,213 |
| Profit / (loss) by segments | 110,407 | 852,341 | 97,500 | 86,619 | 12,812 | 113,028 | 3,382 | (19,210) | 1,256,879 | 84,131 | - | 1,341,010 |
| Reconciliation of segment profits to consolidated profits: Share of profit / (loss) after tax of equity accounted associated | | | | | | | | | 888 | (612) | | 276 |
| companies Profit before tax expense and zakat | | | | | | | | - | 1,257,767 | (612) 83,519 | _ | 1,341,286 |
| From before tax expense and zakat | | | | | | | | : | 1,437,707 | 05,519 | = | 1,341,200 |

| | < | | O _] | perating Segments Treasury and | s | | > | | Total | Total | Inter- | |
|--|-----------|-------------|----------------|-----------------------------------|---------------|------------|----------|-----------|-------------|------------|-------------|-------------|
| | Hire | Retail | Corporate | Capital Market | Investment | Fund | | Head | Domestic | Overseas | segment | Group |
| Financial Year Ended | Purchase | Operations | Lending | Operations | Banking | Management | Others | Office | Operations | Operations | Elimination | Total |
| 31 December 2014 | RM'000 | RM'000 | RM'000 | RM'000 | RM'000 | RM'000 | RM'000 | RM'000 | RM'000 | RM'000 | RM'000 | RM'000 |
| | | | | | | | | | | | | |
| External revenue | 2,424,802 | 8,193,013 | 1,170,795 | 1,913,800 | 218,296 | 1,082,754 | 5,680 | 702,433 | 15,711,573 | 1,148,498 | - | 16,860,071 |
| Revenue from other segments | - | 1,359,000 | 14,725 | 948,987 | 4,894 | 15,466 | 29,829 | 1,426,173 | 3,799,074 | 6,661 | (3,805,735) | - |
| | 2,424,802 | 9,552,013 | 1,185,520 | 2,862,787 | 223,190 | 1,098,220 | 35,509 | 2,128,606 | 19,510,647 | 1,155,159 | (3,805,735) | 16,860,071 |
| | | | | | | | | | | | | |
| Net interest income and | 0-40/- | 4 404 400 | | 4=40=0 | 44 -40 | 4 - 20 - | (= 0.50) | *** | | | | |
| Islamic banking income | 874,067 | 4,381,308 | 307,707 | 174,878 | 21,739 | 16,386 | (7,952) | 229,416 | 5,997,549 | 764,120 | - | 6,761,669 |
| Other income | 1,805 | 527,383 | 40,978 | 269,435 | 79,017 | 651,080 | 35,495 | 223,479 | 1,828,672 | 153,394 | (70,378) | 1,911,688 |
| Net income | 875,872 | 4,908,691 | 348,685 | 444,313 | 100,756 | 667,466 | 27,543 | 452,895 | 7,826,221 | 917,514 | (70,378) | 8,673,357 |
| Other operating expenses | (228,053) | (1,405,107) | (11,030) | (25,751) | (32,970) | (177,578) | (14,867) | (369,413) | (2,264,769) | (411,474) | 70,378 | (2,605,865) |
| (Allowance) / Writeback of allowance for impairment on | | | | | | | | | | | | |
| loans, advances and financing | (198,950) | (10,582) | 33,304 | - | (10) | - | - | - | (176,238) | (82,762) | - | (259,000) |
| Writeback of allowance for | | | | | | | | | | | | |
| impairment on other assets | - | 782 | - | - | - | - | - | - | 782 | - | - | 782 |
| Profit by segments | 448,869 | 3,493,784 | 370,959 | 418,562 | 67,776 | 489,888 | 12,676 | 83,482 | 5,385,996 | 423,278 | | 5,809,274 |
| Reconciliation of segment profits to consolidated profits: | | | | | | | | | | | | |
| Share of (loss) / profit after tax | | | | | | | | | | | | |
| of equity accounted associated | | | | | | | | | | | | |
| companies | | | | | | | | | (3,664) | 8,645 | | 4,981 |
| Profit before tax expense and zakat | | | | | | | | - | 5,382,332 | 431,923 | = | 5,814,255 |
| Cost income ratio | 26.0% | 28.6% | 3.2% | 5.8% | 32.7% | 26.6% | 54.0% | 81.6% | 28.9% | 44.8% | | 30.0% |

| | < | | O _I | perating Segments | s | | > | | | | | |
|-------------------------------------|------------|-------------|----------------|-------------------|------------|------------|---------|------------|-------------|------------|--------------|-------------|
| | | | | Treasury and | | | | | Total | Total | Inter- | |
| | Hire | Retail | Corporate | Capital Market | Investment | Fund | | Head | Domestic | Overseas | segment | Group |
| Financial Year Ended | Purchase | Operations | Lending | Operations | Banking | Management | Others | Office | Operations | Operations | Elimination | Total |
| 31 December 2014 | RM'000 | RM'000 | RM'000 | RM'000 | RM'000 | RM'000 | RM'000 | RM'000 | RM'000 | RM'000 | RM'000 | RM'000 |
| Gross loans, advances and financing | 46,400,632 | 153,222,251 | 28,232,965 | _ | 419,575 | 60,148 | 2,276 | _ | 228,337,847 | 16,706,206 | | 245,044,053 |
| Loan growth | 7.5% | 11.5% | 10.4% | _ | 14.9% | 11.6% | , | _ | 10.5% | 14.9% | | 10.8% |
| Louir growth | 7.570 | 11.5 / 0 | 10.470 | | 14.2 /0 | 11.0 / 0 | 2.5 /0 | | 10.5 70 | 14.5 / 0 | | 10.0 / 0 |
| Impaired loans, advances and | | | | | | | | | | | | |
| financing | 388,950 | 915,015 | 71,730 | _ | _ | - | - | _ | 1,375,695 | 113,004 | | 1,488,699 |
| Impaired loan ratio | 0.8% | 0.6% | 0.3% | - | _ | - | _ | - | 0.6% | 0.7% | | 0.6% |
| • | | | | | | | | | | | | |
| Deposits from customers | - | 193,434,103 | 247,938 | 62,795,649 | 1,994,069 | - | - | - | 258,471,759 | 18,068,417 | | 276,540,176 |
| Deposit growth | - | 9.7% | -18.8% | 12.8% | -30.1% | - | - | - | 9.9% | 14.9% | | 10.2% |
| | | | | | | | | | | | | |
| Segment assets | 46,054,962 | 201,068,969 | 28,167,240 | 83,405,294 | 3,881,269 | 370,729 | 378,197 | 29,022,582 | 392,349,242 | 23,985,491 | (73,990,761) | 342,343,972 |
| | | | | | | | | | | • | | • |
| Reconciliation of segment assets to | | | | | | | | | | | | |
| consolidated assets: | | | | | | | | | | | | |
| Investment in associated companies | | | | | | | | | 25,035 | 132,380 | | 157,415 |
| Unallocated assets | | | | | | | | | 1,137,405 | - | | 1,137,405 |
| Intangible assets | | | | | | | | | 769,251 | 1,313,891 | | 2,083,142 |
| Total assets | | | | | | | | | 394,280,933 | 25,431,762 | | 345,721,934 |

| | < | | O _l | perating Segments | s | | > | | | | | |
|--|----------------------------|--------------------------------|--------------------------------|--|---------------------------------|------------------------------|------------------|--------------------------|---|---|--|--------------------------|
| Financial Year Ended 31 December 2013 | Hire Purchase RM'000 | Retail Operations RM'000 | Corporate Lending RM'000 | Treasury and Capital Market Operations RM'000 | Investment Banking RM'000 | Fund Management RM'000 | Others RM'000 | Head Office RM'000 | Total Domestic Operations RM'000 | Total Overseas Operations RM'000 | Inter- segment Elimination RM'000 | Group Total RM'000 |
| External revenue | 2,333,254 | 7,366,038 | 1,063,171 | 1,820,583 | 205,780 | 1,019,141 | 5,156 | 371,384 | 14,184,507 | 1,079,793 | - | 15,264,300 |
| Revenue from other segments | | 1,191,443 | 14,756 | 815,875 | 13,492 | 12,322 | 29,500 | 1,313,690 | 3,391,078 | 3,850 | (3,394,928) | |
| | 2,333,254 | 8,557,481 | 1,077,927 | 2,636,458 | 219,272 | 1,031,463 | 34,656 | 1,685,074 | 17,575,585 | 1,083,643 | (3,394,928) | 15,264,300 |
| Net interest income and Islamic banking income | 913,258 | 4,100,595 | 286,077 | 150,590 | 16,619 | 13,151 | (7,741) | 201,174 | 5,673,723 | 733,951 | | 6,407,674 |
| Other income | 1.913 | 523.016 | 42.718 | 245,599 | 64.025 | 585,594 | 34,513 | 180.694 | 1,678,072 | 138,853 | (66,282) | 1.750.643 |
| Net income | 915,171 | 4,623,611 | 328,795 | 396,189 | 80,644 | 598,745 | 26,772 | 381,868 | 7,351,795 | 872,804 | (66,282) | 8,158,317 |
| Other operating expenses | (214,785) | (1,320,109) | (10,803) | (21,877) | (31,731) | (172,517) | , | (408,162) | (2,194,196) | (375,722) | 66,282 | (2,503,636) |
| (Allowance) / Writeback of allowance for impairment on loans, advances and financing | (205,015) | (16,972) | 21,331 | - | (309) | - | - | - | (200,965) | (150,287) | - | (351,252) |
| Writeback of allowance for | | | | | | | | | | | | |
| impairment on other assets | | 149 | - | - | - | - | - | - | 149 | - | - | 149 |
| Profit / (loss) by segments | 495,371 | 3,286,679 | 339,323 | 374,312 | 48,604 | 426,228 | 12,560 | (26,294) | 4,956,783 | 346,795 | _ | 5,303,578 |
| Reconciliation of segment profits to consolidated profits: Share of profit after tax of equity accounted associated companies | | | | | | | | | 258 | 6,148 | | 6,406 |
| Profit before tax expense and zakat | | | | | | | | | 4,957,041 | 352,943 | - | 5,309,984 |
| Cost income ratio | 23.5% | 28.6% | 3.3% | 5.5% | 39.3% | 28.8% | 53.1% | 106.9% | 29.8% | 43.0% | | 30.7% |

| | < | | O _l | perating Segments | ; | | > | | T-4-1 | T-4-1 | T4 | |
|---|----------------------------|--------------------------------|--------------------------------|--|---------------------------------|------------------------------|------------------|--------------------------|----------------------------------|---|--|--------------------------|
| Financial Year Ended 31 December 2013 | Hire Purchase RM'000 | Retail Operations RM'000 | Corporate Lending RM'000 | Treasury and Capital Market Operations RM'000 | Investment Banking RM'000 | Fund Management RM'000 | Others RM'000 | Head Office RM'000 | Total Domestic Operations RM'000 | Total Overseas Operations RM'000 | Inter- segment Elimination RM'000 | Group Total RM'000 |
| Gross loans, advances and financing Loan growth | 43,178,908 6.8% | 137,467,748 14.1% | 25,566,913 9.7% | - | 365,248 16.5% | 53,890 4.5% | 2,211 13.2% | - | 206,634,918 12.0% | 14,540,885 9.8% | | 221,175,803 11.8% |
| Impaired loans, advances and financing Impaired loan ratio | 330,288 0.8% | 943,701 0.7% | 90,313 0.4% | - | - | - | - | - | 1,364,302 0.7% | 120,477 0.8% | | 1,484,779 0.7% |
| Deposits from customers Deposit growth | - | 176,321,803 14.7% | 305,470 -4.9% | 55,663,669 3.7% | 2,850,770 -4.9% | - | - | - | 235,141,712 11.6% | 15,731,477 9.5% | | 250,873,189 11.5% |
| Segment assets | 42,899,484 | 184,423,380 | 25,495,712 | 73,670,860 | 4,259,476 | 344,470 | 319,936 | 21,079,419 | 352,492,737 | 21,072,333 | (71,040,117) | 302,524,953 |
| Reconciliation of segment assets to consolidated assets: Investment in associated companies | | | | | | | | | 37,158 | 121,727 | | 158,885 |
| Unallocated assets | | | | | | | | | 1,037,646 | | | 1,037,646 |
| Intangible assets | | | | | | | | | 769,251 | 1,234,661 | _ | 2,003,912 |
| Total assets | | | | | | | | | 354,336,792 | 22,428,721 | _ | 305,725,396 |

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A23. Segment Information (continued)

The Group's overseas operations includes its operations in Hong Kong SAR, the People's Republic of China, Sri Lanka, the Socialist Republic of Vietnam, Cambodia and the Lao People's Democratic Republic.

A24. Subsequent Events

There were no material events subsequent to the end of the reporting date that require disclosure or adjustments to the audited interim financial statements.

A25. Changes in the Composition of the Group

There were no material changes in the composition of the Group during the 4th quarter and financial year ended 31 December 2014.

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A26. Commitments and Contingencies

In the normal course of business, the Group and the Bank make various commitments and incur certain contingent liabilities with legal recourse to its customers. No material losses are anticipated as a result of these transactions. The commitments and contingencies are not secured against the Group's and the Bank's assets.

The notional amounts of the commitments and contingencies of the Group and the Bank are as follows:

| | Gro | oup | Ba | nk |
|--|-------------|-------------|-------------|-------------|
| | 31 December | 31 December | 31 December | 31 December |
| | 2014 | 2013 | 2014 | 2013 |
| | RM'000 | RM'000 | RM'000 | RM'000 |
| | | | | |
| Contingent liabilities | | | | |
| Direct credit substitutes | 1,598,096 | 1,521,770 | 1,237,889 | 1,196,990 |
| Transaction-related contingent items | 1,285,971 | 1,173,514 | 1,121,989 | 1,041,919 |
| Short term self-liquidating | | | | |
| trade-related contingencies | 405,965 | 467,641 | 296,586 | 295,684 |
| | 3,290,032 | 3,162,925 | 2,656,464 | 2,534,593 |
| Commitments | | | | |
| Other commitments, such as formal | | | | |
| standby facilities and credit lines, | | | | |
| with an original maturity of: | | | | |
| exceeding one year | 28,962,346 | 29,229,501 | 26,380,852 | 26,897,981 |
| not exceeding one year | 23,074,157 | 21,886,823 | 20,356,377 | 19,688,146 |
| Unutilised credit card lines | 4,135,781 | 3,823,553 | 4,038,701 | 3,713,960 |
| Forward asset purchases | 1,059,113 | 4,176 | 875,083 | - |
| | 57,231,397 | 54,944,053 | 51,651,013 | 50,300,087 |
| Derivative financial instruments | | | | |
| Foreign exchange related contracts: | | | | |
| - less than one year | 21,082,468 | 16,836,631 | 20,782,159 | 16,652,983 |
| - one year to less than five years | 2,449,762 | 2,151,746 | 2,449,762 | 2,151,746 |
| Interest / Profit rate related contracts: | | | | |
| - less than one year | 821,971 | 1,953,625 | 577,129 | 1,838,821 |
| - one year to less than five years | 10,716,883 | 6,176,844 | 11,211,950 | 6,247,237 |
| - five years and above | 220,000 | 2,706,403 | 1,720,000 | 3,808,000 |
| Commodity related contracts: | | | | |
| - less than one year | 148 | 1,890 | 148 | 1,890 |
| Equity related contracts: | | | | |
| - less than one year | - | 52,089 | - | 52,089 |
| - | 35,291,232 | 29,879,228 | 36,741,148 | 30,752,766 |
| | | | | |
| | 95,812,661 | 87,986,206 | 91,048,625 | 83,587,446 |

A27. Derivative Financial Instruments

Details of derivative financial instruments outstanding as at 31 December 2014 and 31 December 2013 are as follows:

i) Derivative financial instruments measured at their fair values together with their corresponding contract/notional amounts:

| | | Contract / Notic | onal Amount | | Up To | Positive Fai | r Value | | Un To | Negative Fa | ir Value | |
|---|---------------------------|-------------------------|------------------------|-------------------------|------------------|-------------------------|---------------------|-------------------|---------------------------|-------------------------|---------------------|-------------------|
| Group As at 31 December 2014 | Up To 1 Year RM'000 | > 1 - 3 Years RM'000 | > 3 Years RM'000 | Total RM'000 | 1 Year RM'000 | > 1 - 3 Years RM'000 | > 3 Years RM'000 | Total RM'000 | Up To 1 Year RM'000 | > 1 - 3 Years RM'000 | > 3 Years RM'000 | Total RM'000 |
| Trading derivatives: | | | | | | | | | | | | |
| Foreign exchange contracts | | | | | | | | | | | | |
| - Forwards | 1,061,020 | 1,337 | - | 1,062,357 | 17,131 | 4 | - | 17,135 | 15,745 | 32 | - | 15,777 |
| - Swaps | 19,942,011 | - | - | 19,942,011 | 543,550 | - | - | 543,550 | 128,529 | - | - | 128,529 |
| - Options | 79,437 | - | - | 79,437 | 52 | - | - | 52 | 52 | - | - | 52 |
| Precious metal contracts | | | | | | | | | | | | |
| - Forwards | 148 | - | - | 148 | - | - | - | | 1 | - | - | 1 |
| | 21,082,616 | 1,337 | - | 21,083,953 | 560,733 | 4 | - | 560,737 | 144,327 | 32 | - | 144,359 |
| Hedging Derivatives: Fair Value Hedge Interest rate related contracts - Swaps Cash Flow Hedge Foreign exchange contracts - Cross currency interest rate swaps | 821,971 - | 3,799,550 1,573,987 | 3,412,933 874,438 | 8,034,454 2,448,425 | | 58,972 | 47,497 - | 106,469 | 10,099 | 236,171 | 10,617 86,345 | 20,716 322,516 |
| Interest / Profit rate related contracts - Swaps | 821,971 | 2,374,400 7,747,937 | 1,350,000 5,637,371 | 3,724,400 14,207,279 | <u>-</u> | 23,835 82,807 | 12,031 59,528 | 35,866 142,335 | 10,099 | 236,171 | 602 97,564 | 602 343,834 |
| Total | 21,904,587 | 7,749,274 | 5,637,371 | 35,291,232 | 560,733 | 82,811 | 59,528 | 703,072 | 154,426 | 236,203 | 97,564 | 488,193 |

A27. Derivative Financial Instruments (continued)

Details of derivative financial instruments outstanding as at 31 December 2014 and 31 December 2013 are as follows (continued):

i) Derivative financial instruments measured at their fair values together with their corresponding contract/notional amounts (continued):

| | | Contract / Notic | onal Amount | | Um To | Positive Fai | r Value | | II. To | Negative Fa | ir Value | |
|---|---------------------------|-------------------------|------------------------|-------------------------|---------------------------|-------------------------|---------------------|-------------------|---------------------------|-------------------------|---------------------|-------------------|
| Group As at 31 December 2013 | Up To 1 Year RM'000 | > 1 - 3 Years RM'000 | > 3 Years RM'000 | Total RM'000 | Up To 1 Year RM'000 | > 1 - 3 Years RM'000 | > 3 Years RM'000 | Total RM'000 | Up To 1 Year RM'000 | > 1 - 3 Years RM'000 | > 3 Years RM'000 | Total RM'000 |
| Trading derivatives: | | | | | | | | | | | | |
| Foreign exchange contracts | | | | | | | | | | | | |
| - Forwards | 1,025,029 | 19,681 | - | 1,044,710 | 10,725 | - | - | 10,725 | 7,207 | 699 | - | 7,906 |
| - Swaps | 15,803,116 | - | - | 15,803,116 | 156,182 | - | - | 156,182 | 65,266 | - | - | 65,266 |
| - Options | 8,486 | - | - | 8,486 | 11 | - | - | 11 | 11 | - | - | 11 |
| Interest rate related contracts | | | | | | | | | | | | |
| - Swaps | 450,000 | - | - | 450,000 | 48 | - | - | 48 | 208 | - | - | 208 |
| Equity related contracts | | | | | | | | | | | | |
| Options purchased | 52,089 | - | - | 52,089 | 16,616 | - | - | 16,616 | - | - | - | - |
| Precious metal contracts | | | | | | | | | | | | |
| - Forwards | 1,890 | - | - | 1,890 | 1 | - | - | 1 | 1 | - | - | 1 |
| | 17,340,610 | 19,681 | - | 17,360,291 | 183,583 | - | - | 183,583 | 72,693 | 699 | - | 73,392 |
| Hedging Derivatives: Fair Value Hedge Interest rate related contracts - Swaps Cash Flow Hedge Foreign exchange contracts - Cross currency interest rate swaps | 1,276,625 | 2,126,844 | 4,806,403 2,132,065 | 8,209,872 2,132,065 | 1,482 | 92,086 | 49,652 | 143,220 | 21,496 | 38,768 | 8,758 191,322 | 69,022 191,322 |
| Interest / Profit rate related contracts - Swaps | 227,000 1,503,625 | 2,126,844 | 1,950,000 8,888,468 | 2,177,000 12,518,937 | 52 1,534 | 92,086 | 38,499 88,151 | 38,551 181,771 | 11 21,507 | 38,768 | 843 200,923 | 854 261,198 |
| Total | 18,844,235 | 2,146,525 | 8,888,468 | 29,879,228 | 185,117 | 92,086 | 88,151 | 365,354 | 94,200 | 39,467 | 200,923 | 334,590 |
| ± 0 0 0 1 | 10,011,233 | 2,170,323 | 5,000,400 | 27,077,220 | 105,117 | 72,000 | 00,131 | 303,334 | 74,200 | 37,407 | 200,723 | 334,370 |

A27. Derivative Financial Instruments (continued)

Details of derivative financial instruments outstanding as at 31 December 2014 and 31 December 2013 are as follows (continued):

i) Derivative financial instruments measured at their fair values together with their corresponding contract/notional amounts (continued):

| | | Contract / Notic | onal Amount | | | Positive Fai | r Value | | | Negative Fa | ir Value | |
|--|---------------------------|-------------------------|------------------------|-------------------------|---------------------------|-------------------------|---------------------|-------------------|---------------------------|-------------------------|---------------------|-------------------|
| Bank As at 31 December 2014 | Up To 1 Year RM'000 | > 1 - 3 Years RM'000 | > 3 Years RM'000 | Total RM'000 | Up To 1 Year RM'000 | > 1 - 3 Years RM'000 | > 3 Years RM'000 | Total RM'000 | Up To 1 Year RM'000 | > 1 - 3 Years RM'000 | > 3 Years RM'000 | Total RM'000 |
| Trading derivatives: Foreign exchange contracts | | | | | | | | | | | | |
| - Forwards | 1,007,725 | 1,337 | - | 1,009,062 | 16,976 | 4 | - | 16,980 | 15,637 | 32 | - | 15,669 |
| - Swaps | 19,694,997 | - | - | 19,694,997 | 542,726 | - | - | 542,726 | 125,933 | - | - | 125,933 |
| - Options | 79,437 | - | - | 79,437 | 52 | - | - | 52 | 52 | - | - | 52 |
| Precious metal contracts | | | | | | | | | | | | |
| - Forwards | 148 | <u> </u> | - | 148 | <u> </u> | <u> </u> | - | <u> </u> | 1 | <u> </u> | - | 1_ |
| | 20,782,307 | 1,337 | - | 20,783,644 | 559,754 | 4 | - | 559,758 | 141,623 | 32 | - | 141,655 |
| Hedging Derivatives: Fair Value Hedge Interest rate related contracts - Swaps Cash Flow Hedge Foreign exchange contracts - Cross currency interest | 577,129 | 3,799,550 | 3,308,000 | 7,684,679 | - | 58,972 | 47,497 | 106,469 | 7,647 | - 224 171 | 1,638 | 9,285 |
| rate swaps | - | 1,573,987 | 874,438 | 2,448,425 | - | - | - | - | - | 236,171 | 86,345 | 322,516 |
| Interest rate related contracts - Swaps | 577,129 | 2,174,400 7,547,937 | 3,650,000 7,832,438 | 5,824,400 15,957,504 | - | 21,026 79,998 | 3,761 51,258 | 24,787 131,256 | 7,647 | 236,171 | 50,269 138,252 | 50,269 382,070 |
| Total | 21,359,436 | 7,549,274 | 7,832,438 | 36,741,148 | 559,754 | 80,002 | 51,258 | 691,014 | 149,270 | 236,203 | 138,252 | 523,725 |

A27. Derivative Financial Instruments (continued)

Details of derivative financial instruments outstanding as at 31 December 2014 and 31 December 2013 are as follows (continued):

i) Derivative financial instruments measured at their fair values together with their corresponding contract/notional amounts (continued):

| | Up To | Contract / Notic | onal Amount | | Up To | Positive Fai | r Value | | Up To | Negative Fa | ir Value | |
|--|------------------|-------------------------|---------------------|-----------------|------------------|-------------------------|---------------------|-----------------|------------------|-------------------------|---------------------|-----------------|
| Bank As at 31 December 2013 | 1 Year RM'000 | > 1 - 3 Years RM'000 | > 3 Years RM'000 | Total RM'000 | 1 Year RM'000 | > 1 - 3 Years RM'000 | > 3 Years RM'000 | Total RM'000 | 1 Year RM'000 | > 1 - 3 Years RM'000 | > 3 Years RM'000 | Total RM'000 |
| Trading derivatives: | | | | | | | | | | | | |
| Foreign exchange contracts | | | | | | | | | | | | |
| - Forwards | 986,040 | 19,681 | - | 1,005,721 | 10,687 | - | - | 10,687 | 7,174 | 699 | - | 7,873 |
| - Swaps | 15,658,457 | - | - | 15,658,457 | 155,895 | - | - | 155,895 | 65,041 | - | - | 65,041 |
| - Options | 8,486 | - | - | 8,486 | 11 | - | - | 11 | 11 | - | - | 11 |
| Interest rate related contracts | | | | | | | | | | | | |
| - Swaps | 469,681 | - | - | 469,681 | 48 | - | - | 48 | 832 | - | - | 832 |
| Equity related contracts | | | | | | | | | | | | |
| - Options purchased | 52,089 | - | - | 52,089 | 16,616 | - | - | 16,616 | - | - | - | - |
| Precious metal contracts | | | | | | | | | | | | |
| - Forwards | 1,890 | - | - | 1,890 | 1 | - | - | 1 | 1 | - | - | 1 |
| | 17,176,643 | 19,681 | - | 17,196,324 | 183,258 | - | - | 183,258 | 73,059 | 699 | - | 73,758 |
| Hedging Derivatives: Fair Value Hedge Interest rate related contracts - Swaps Cash Flow Hedge Foreign exchange contracts - Cross currency interest | 1,142,140 | 1,897,237 | 4,708,000 | 7,747,377 | 1,482 | 92,086 | 49,652 | 143,220 | 18,268 | 28,816 | - | 47,084 |
| rate swaps | - | - | 2,132,065 | 2,132,065 | - | - | - | - | - | - | 191,322 | 191,322 |
| Interest rate related contracts | | | | | | | | | | | | |
| - Swaps | 227,000 | - | 3,450,000 | 3,677,000 | 52 | - | 24,199 | 24,251 | 11 | - | 117,320 | 117,331 |
| - | 1,369,140 | 1,897,237 | 10,290,065 | 13,556,442 | 1,534 | 92,086 | 73,851 | 167,471 | 18,279 | 28,816 | 308,642 | 355,737 |
| Total | 18,545,783 | 1,916,918 | 10,290,065 | 30,752,766 | 184,792 | 92,086 | 73,851 | 350,729 | 91,338 | 29,515 | 308,642 | 429,495 |

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A27. Derivative Financial Instruments (continued)

ii) The Group's and the Bank's derivative financial instruments are subject to market, credit and liquidity risk, as follows:

Market Risk

Market risk on derivatives is the potential loss to the value of these contracts due to changes in price of the underlying items such as equities, interest rates, foreign exchange, credit spreads, commodities or other indices. The notional or contractual amounts provide only the volume of transactions outstanding at the reporting date and do not represent the amounts at risk. Exposure to market risk may be reduced through offsetting items from on and off-balance sheet positions.

Credit Risk

Credit risk arises from the possibility that a counter-party may be unable to meet the terms of a contract in which the Group and the Bank has a gain in a contract. As at 31 December 2014, the amount of credit risk in the Group and the Bank, measured in terms of the cost to replace the profitable contracts, was RM703,072,000 (2013: RM365,354,000) and RM691,014,000 (2013: RM350,729,000) respectively. This amount will increase or decrease over the life of the contracts, mainly as a function of maturity dates and market rates or prices.

Liquidity Risk

Liquidity risk on derivatives is the risk that the derivative position cannot be closed out promptly. Exposure to liquidity risk is reduced through contracting derivatives where the underlying items are widely traded.

iii) Cash Requirements of the Derivatives

Cash requirements of the derivatives may arise from margin requirements to post cash collateral with counterparties as the fair value moves beyond the agreed upon threshold limits in the counterparties' favour, or upon downgrade in the Bank's credit ratings. As at 31 December 2014, the Group and the Bank had posted cash collateral of RM88,616,000 (2013: RM16,182,000) on their derivative contracts.

- iv) There have been no changes since the end of the previous financial year in respect of the following:
 - a) the types of derivative financial contracts entered into and the rationale for entering into such contracts, as well as the expected benefits accruing from these contracts;
 - b) the risk management policies in place for mitigating and controlling the risks associated with these financial derivative contracts; and
 - c) the related accounting policies.

The above information, policies and procedures in respect of derivative financial instruments of the Group and the Bank are discussed in the audited annual financial statements for the financial year ended 31 December 2013 and Pillar 3 Disclosures section of the 2013 Annual Report.

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A28. Fair Value Measurements

Determination of Fair Value and Fair Value Hierarchy

The Group and the Bank classify its financial instruments and non-financial assets which are measured at fair value according to the following hierarchy, reflecting the significance of inputs used in making the fair value measurements:

- Level 1 Quoted market prices: quoted prices (unadjusted) in active markets for identical instruments;
- Level 2 Fair values based on observable inputs: inputs other than quoted prices included within Level 1 that are observable for the instrument, whether directly (i.e. prices) or indirectly (i.e. derived from prices), are used; and
- Level 3 Fair values derived using unobservable inputs: inputs used are not based on observable market data and the unobservable inputs may have a significant impact on the valuation of the financial instruments and non-financial assets.

The following tables show the Group's and the Bank's financial instruments and non-financial assets which are measured at fair value at the reporting date analysed by the various levels within the fair value hierarchy:

| Group 31 December 2014 | Level 1 RM'000 | Level 2 RM'000 | Level 3 RM'000 | Total RM'000 |
|---|-------------------|-------------------|-------------------|-----------------|
| Financial assets Financial assets held-for-trading | | | | |
| - Government securities and treasury bills | - | 2,194,271 | - | 2,194,271 |
| - Money market instruments | - | 16,073,099 | - | 16,073,099 |
| - Non-money market instruments | - | 96,648 | - | 96,648 |
| | - | 18,364,018 | - | 18,364,018 |
| Financial investments available-for-sale | | | | |
| - Government securities and treasury bills | - | 17,552,762 | - | 17,552,762 |
| - Money market instruments | - | 1,091,364 | - | 1,091,364 |
| - Non-money market instruments # | 3,443,812 | 3,258,796 | - | 6,702,608 |
| | 3,443,812 | 21,902,922 | - | 25,346,734 |
| Derivative financial assets | - | 703,072 | - | 703,072 |
| Total financial assets measured at fair value | 3,443,812 | 40,970,012 | - | 44,413,824 |
| Non-financial assets | | | | |
| Investment properties | - | - | 107,028 | 107,028 |
| Financial liabilities | | | | |
| Derivative financial liabilities | - | 488,193 | - | 488,193 |
| Total financial liabilities measured at fair value | | 488,193 | - | 488,193 |

(Incorporated in Malaysia)

A28. Fair Value Measurements (continued)

Determination of Fair Value and Fair Value Hierarchy (continued)

The following tables show the Group's and the Bank's financial instruments and non-financial assets which are measured at fair value at the reporting date analysed by the various levels within the fair value hierarchy (continued):

| Group 31 December 2013 | Level 1 RM'000 | Level 2 RM'000 | Level 3 RM'000 | Total RM'000 |
|---|-------------------|-------------------|-------------------|-----------------|
| Financial assets Financial assets held-for-trading | | | | |
| - Government securities and treasury bills | - | 1,583,640 | - | 1,583,640 |
| - Money market instruments | - | 13,822,929 | - | 13,822,929 |
| - Non-money market instruments | | 405,394 | - | 405,394 |
| | - | 15,811,963 | - | 15,811,963 |
| Financial investments available-for-sale | | | | |
| - Government securities and treasury bills | - | 10,106,634 | - | 10,106,634 |
| - Money market instruments | - | 198,844 | - | 198,844 |
| - Non-money market instruments # | 3,351,529 | 3,851,256 | - | 7,202,785 |
| | 3,351,529 | 14,156,734 | - | 17,508,263 |
| Derivative financial assets | - | 348,738 | 16,616 | 365,354 |
| Total financial assets measured at fair value | 3,351,529 | 30,317,435 | 16,616 | 33,685,580 |
| Non-financial assets Investment properties | - | - | 97,391 | 97,391 |
| Financial liabilities Derivative financial liabilities | | 334,590 | - | 334,590 |
| Total financial liabilities measured at fair value | | 334,590 | - | 334,590 |

[#] Excluding the carrying amount of equity securities - unquoted shares held by the Group of RM112,086,000 (2013: RM110,249,000) which are not carried at fair value.

A28. Fair Value Measurements (continued)

Determination of Fair Value and Fair Value Hierarchy (continued)

The following tables show the Group's and the Bank's financial instruments and non-financial assets which are measured at fair value at the reporting date analysed by the various levels within the fair value hierarchy (continued):

| Bank 31 December 2014 | Level 1 RM'000 | Level 2 RM'000 | Level 3 RM'000 | Total RM'000 |
|---|-------------------|-------------------|-------------------|-----------------|
| Financial assets | | | | |
| Financial assets held-for-trading | | 0.404.054 | | 0.404.054 |
| - Government securities and treasury bills | - | 2,194,271 | - | 2,194,271 |
| - Money market instruments | - | 12,242,739 | - | 12,242,739 |
| - Non-money market instruments | | 41,770 | - | 41,770 |
| | | 14,478,780 | - | 14,478,780 |
| Financial investments available-for-sale - Government securities and treasury bills | - | 13,422,266 | - | 13,422,266 |
| - Money market instruments | - | 1,002,749 | - | 1,002,749 |
| - Non-money market instruments # | 2,968,504 | 2,890,382 | - | 5,858,886 |
| | 2,968,504 | 17,315,397 | - | 20,283,901 |
| Derivative financial assets | - | 691,014 | - | 691,014 |
| Total financial assets measured at fair value | 2,968,504 | 32,485,191 | - | 35,453,695 |
| Financial liabilities | | | | |
| Derivative financial liabilities | | 523,725 | - | 523,725 |
| Total financial liabilities measured at fair value | | 523,725 | - | 523,725 |

A28. Fair Value Measurements (continued)

Determination of Fair Value and Fair Value Hierarchy (continued)

The following tables show the Group's and the Bank's financial instruments and non-financial assets which are measured at fair value at the reporting date analysed by the various levels within the fair value hierarchy (continued):

| Bank 31 December 2013 | Level 1 RM'000 | Level 2 RM'000 | Level 3 RM'000 | Total RM'000 |
|--|-------------------|-------------------|-------------------|-----------------|
| Financial assets | | | | |
| Financial assets held-for-trading | | | | |
| - Government securities and treasury bills | - | 1,379,390 | - | 1,379,390 |
| - Money market instruments | - | 12,274,547 | - | 12,274,547 |
| - Non-money market instruments | | 332,489 | - | 332,489 |
| | | 13,986,426 | _ | 13,986,426 |
| | | | | |
| Financial investments available-for-sale | | 0.660.705 | | 0.660.705 |
| - Government securities and treasury bills | - | 8,669,725 | - | 8,669,725 |
| - Money market instruments | - | 198,844 | - | 198,844 |
| - Non-money market instruments # | 2,885,269 | 3,264,744 | - | 6,150,013 |
| | 2,885,269 | 12,133,313 | | 15,018,582 |
| Derivative financial assets | - | 334,113 | 16,616 | 350,729 |
| Total financial assets measured at fair value | 2,885,269 | 26,453,852 | 16,616 | 29,355,737 |
| Financial liabilities | | | | |
| Derivative financial liabilities | | 429,495 | - | 429,495 |
| Total financial liabilities measured at fair value | _ | 429,495 | - | 429,495 |

[#] Excluding the carrying amount of equity securities - unquoted shares held by the Bank of RM107,921,000 (2013: RM106,285,000) which are not carried at fair value.

There were no transfers between Level 1 and Level 2 of the fair value hierarchy during the financial year.

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A28. Fair Value Measurements (continued)

Determination of Fair Value and Fair Value Hierarchy (continued)

Reconciliation of movements in Level 3 financial instruments:

| | Group and Bank 31 December 31 Decemb | | |
|---|--------------------------------------|----------------|--|
| | 2014 RM'000 | 2013 RM'000 | |
| Derivative Financial Assets | | | |
| At 1 January | 16,616 | 12,154 | |
| Recognised in the statement of profit or loss | | | |
| - Realised gains | 300 | 771 | |
| - Unrealised gains | - | 5,027 | |
| Sales | (16,916) | (1,336) | |
| Closing balance | - | 16,616 | |

For financial instruments measured at fair value, where available, quoted and observable market prices in an active market or dealer price quotations are used to measure fair value. These include listed equity securities and broker quotes on Bloomberg and Reuters.

Where such quoted and observable market prices are not available, fair values are determined using appropriate valuation techniques, which include the use of mathematical models, such as discounted cash flow models and option pricing models, comparison to similar instruments for which market observable prices exist and other valuation techniques. The objective of valuation techniques is to arrive at a fair value determination that reflects the price of the financial instrument at the reporting date, that would have been determined by market participants acting at arm's length. Valuation techniques used incorporate assumptions regarding discount rates, interest/profit rate yield curves, estimates of future cash flows and other factors, as applicable. Changes in these assumptions could materially affect the fair values derived. The Group and the Bank generally use widely recognised valuation techniques with market observable inputs, if available, for the determination of fair value, which require minimal management judgement and estimation, due to the low complexity of the financial instruments held.

The Group's exposure to financial instruments measured with valuation techniques using significant unobservable inputs (Level 3) comprised a small number of financial instruments which constitute an insignificant component of the Group's and the Bank's portfolio of financial instruments. Hence, changing one or more of the inputs to reasonable alternative assumptions would not change the value significantly for the financial assets in Level 3 of the fair value hierarchy.

The fair values of investment properties located in Malaysia are determined using comparison method by reference to the recent sales prices of comparable properties, adjustments are made where dissimilarities exist. The fair values of investment properties located in Hong Kong are determined using comparison method by reference to recent sales prices of comparable properties on a price per square meter basis. A significant change in the price per square meter will result in a significant change in the fair value of the investment properties in Hong Kong.

A29. Capital Adequacy

a) The capital adequacy ratios of the Group and the Bank below are disclosed pursuant to the requirements of Bank Negara Malaysia ("BNM")'s Risk Weighted Capital Adequacy Framework (Basel II) - Disclosure Requirements (Pillar 3):

| | Gre | oup | Bank | | |
|--------------------------------------|-------------|-------------|-------------|-------------|--|
| | 31 December | 31 December | 31 December | 31 December | |
| | 2014 | 2013 | 2014 | 2013 | |
| Before deducting interim dividends * | | | | | |
| Common equity Tier I ("CET I") | | | | | |
| capital ratio | 11.328% | 9.276% | 12.686% | 10.927% | |
| Tier I capital ratio | 12.776% | 11.055% | 14.397% | 13.023% | |
| Total capital ratio | 16.384% | 14.288% | 16.324% | 14.086% | |
| After deducting interim dividends * | | | | | |
| CET I capital ratio | 10.781% | 8.750% | 12.029% | 10.300% | |
| Tier I capital ratio | 12.228% | 10.529% | 13.740% | 12.396% | |
| Total capital ratio | 15.836% | 13.762% | 15.668% | 13.459% | |

^{*} Refers to interim dividends declared subsequent to the financial year end.

| | Gre | oup | Bank | | | |
|--|-------------------------------|-------------------------------|-------------------------------|-------------------------------|--|--|
| | 31 December 2014 RM'000 | 31 December 2013 RM'000 | 31 December 2014 RM'000 | 31 December 2013 RM'000 | | |
| Components of CET I, Tier I and Tier II capital: | | | | | | |
| CET I / Tier I capital: | | | | | | |
| Paid-up share capital | 3,882,138 | 3,531,926 | 3,882,138 | 3,531,926 | | |
| Share premium | 5,535,515 | 1,073,310 | 5,535,515 | 1,073,310 | | |
| Other reserves | 5,453,501 | 4,402,843 | 4,945,825 | 3,924,896 | | |
| Retained profits | 11,872,792 | 11,507,565 | 10,668,300 | 10,892,504 | | |
| Treasury shares | (149,337) | (215,572) | (149,337) | (215,572) | | |
| Qualifying non-controlling interests | 566,877 | 522,093 | - | - | | |
| Less: Goodwill and other intangible assets | (2,083,142) | (2,003,912) | (695,393) | (695,393) | | |
| Less: Deferred tax assets, net | (69,325) | (70,121) | - | - | | |
| Less: Defined benefit pension fund | | | | | | |
| assets | (205,195) | (220,922) | (200,986) | (215,372) | | |
| Less: Investment in banking / insurance subsidiary companies and associated companies deducted | | | | | | |
| from CET I capital | (28,451) | | (852,957) | | | |
| Total CET I capital | 24,775,373 | 18,527,210 | 23,133,105 | 18,296,299 | | |
| Innovative Tier I capital securities | 1,449,280 | 1,630,440 | 1,449,280 | 1,630,440 | | |
| Non-innovative Tier I stapled securities | 1,670,400 | 1,879,200 | 1,670,400 | 1,879,200 | | |
| Qualifying CET I and additional | | | | | | |
| Tier I capital instruments | | | | | | |
| held by third parties | 46,764 | 42,031 | | | | |
| Total Tier I capital | 27,941,817 | 22,078,881 | 26,252,785 | 21,805,939 | | |

A29. Capital Adequacy (continued)

a) The capital adequacy ratios of the Group and the Bank (continued):

| | Gre | oup | Bank | | | |
|--------------------------------------|------------------|------------------|------------------|------------------|--|--|
| | 31 December 2014 | 31 December 2013 | 31 December 2014 | 31 December 2013 | | |
| | RM'000 | RM'000 | RM'000 | RM'000 | | |
| Tier II capital | | | | | | |
| Collective assessment allowance and | | | | | | |
| regulatory reserves # | 2,495,677 | 1,123,706 | 1,978,560 | 625,010 | | |
| Subordinated notes / sukuk murabahah | | | | | | |
| - meeting all relevant criteria | 2,448,162 | 1,949,116 | 1,949,302 | 1,949,116 | | |
| - subject to gradual phase-out | | | | | | |
| treatment | 2,998,707 | 3,471,121 | 2,998,707 | 3,471,121 | | |
| Qualifying CET I and additional | | | | | | |
| Tier I and Tier II capital | | | | | | |
| instruments held by third parties | 62,352 | 56,042 | - | - | | |
| Less: Investment in banking / | | | | | | |
| insurance subsidiary companies and | | | | | | |
| associated companies deducted from | | | | | | |
| Tier II capital | (113,804) | (142,255) | (3,411,830) | (4,264,787) | | |
| Total Tier II capital | 7,891,094 | 6,457,730 | 3,514,739 | 1,780,460 | | |
| Total capital | 35,832,911 | 28,536,611 | 29,767,524 | 23,586,399 | | |
| | | | | | | |

[#] Excludes collective assessment allowance on impaired loans/financing restricted from Tier II capital of the Group and the Bank of RM632,242,000 (2013: RM600,816,000) and RM458,747,000 (2013: RM446,948,000) respectively.

Includes the qualifying regulatory reserves for non-impaired loans of the Group and the Bank of RM1,445,791,000 (2013: RM132,437,000) and RM1,293,334,000 (2013: Nil.) respectively.

The capital adequacy ratios of the Group consist of total capital and risk-weighted assets derived from consolidated balances of the Bank and its subsidiary companies. The capital adequacy ratios of the Bank consist of total capital and risk-weighted assets derived from the Bank and from its wholly-owned offshore banking subsidiary company, Public Bank (L) Ltd.

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A29. Capital Adequacy (continued)

a) The capital adequacy ratios of the Group and the Bank (continued):

The total risk-weighted assets of the Group and the Bank are computed based on the following approaches:

- (i) Standardised Approach for Credit Risk;
- (ii) Standardised Approach for Market Risk;
- (iii) Basic Indicator Approach for Operational Risk.

The capital adequacy ratios of the Group and the Bank are computed in accordance with BNM's Capital Adequacy Framework (Capital Components and Basel II - Risk-weighted Assets) issued on 28 November 2012. The minimum regulatory capital adequacy ratios, as required under BNM's Capital Adequacy Framework (Capital Components) which includes transitional arrangements for year 2014, are set out as follows:

| | CET I | Tier I | Total |
|----------------|---------------|---------------|---------------|
| Calendar Year | Capital Ratio | Capital Ratio | Capital Ratio |
| | % | % | % |
| 2014 | 4.0 | 5.5 | 8.0 |
| 2015 onwards * | 4.5 | 6.0 | 8.0 |

^{*} Before including capital conservation buffer of 2.5%, counter-cyclical buffer and any other buffers to be introduced by BNM.

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A29. Capital Adequacy (continued)

b) The capital adequacy ratios of the banking subsidiary companies of the Bank are as follows:

| | Public Islamic Bank Berhad ¹ | Public Investment Bank Berhad ² | Public Bank (L) Ltd. ³ | Public Bank (Hong Kong) Limited ⁴ | Public Finance Limited ⁴ | Cambodian Public Bank Plc ⁵ |
|---|--|---|---|--|---|--|
| 31 December 2014 | | | | | | |
| Before deducting interim dividends: * | | | | | | |
| CET I capital ratio | 11.730% | 44.638% | N/A | 13.921% | 26.449% | N/A |
| Tier I capital ratio | 11.730% | 44.638% | 33.941% | 13.921% | 26.449% | N/A |
| Total capital ratio | 14.580% | 45.270% | 33.980% | 15.104% | 27.425% | 17.418% |
| After deducting interim dividends: * CET I capital ratio Tier I capital ratio Total capital ratio | 11.007% 11.007% 13.857% | 37.487% 37.487% 38.119% | N/A 33.941% 33.980% | 13.921% 13.921% 15.104% | 24.029% 24.029% 25.004% | N/A N/A 17.418% |
| 31 December 2013 Before deducting interim dividends: * | | | | | | |
| CET I capital ratio | 12.133% | 27.792% | N/A | 13.916% | 27.468% | N/A |
| Tier I capital ratio | 12.133% | 27.792% | 25.625% | 13.916% | 27.468% | N/A |
| Total capital ratio | 12.751% | 27.993% | 25.671% | 15.089% | 28.409% | 19.685% |
| After deducting interim dividends: * CET I capital ratio Tier I capital ratio | 11.743% 11.743% | 26.657% 26.657% | N/A 25.625% | 13.916% 13.916% | 25.257% 25.257% | N/A N/A |
| Total capital ratio | 12.360% | 26.858% | 25.671% | 15.089% | 25.257% 26.199% | 19.685% |
| Total capital fatto | 12.300% | 20.030% | 23.071% | 13.069% | 20.199% | 19.003% |

^{*} Refers to interim dividends declared subsequent to the financial year end.

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A29. Capital Adequacy (continued)

- b) The capital adequacy ratios of the banking subsidiary companies of the Bank are as follows (continued):
 - The risk-weighted assets of Public Islamic Bank Berhad are computed based on the Standardised Approach for Credit and Market Risk and the Basic Indicator Approach for Operational Risk. The capital adequacy ratios are computed in accordance with BNM's Capital Adequacy Framework for Islamic Banks (Capital Components and Risk-weighted Assets) issued on 28 November 2012. The minimum regulatory capital adequacy requirement for CET I capital ratio, Tier I capital ratio and total capital ratio are 4.0%, 5.5% and 8.0% respectively for year 2014.
 - The risk-weighted assets of Public Investment Bank Berhad are computed based on the Standardised Approach for Credit and Market Risk and the Basic Indicator Approach for Operational Risk. The capital adequacy ratios are computed in accordance with BNM's Capital Adequacy Framework (Capital Components and Basel II Risk-weighted Assets) issued on 28 November 2012. The minimum regulatory capital adequacy requirement for CET I capital ratio, Tier I capital ratio and total capital ratio are 4.0%, 5.5% and 8.0% respectively for year 2014.
 - The capital adequacy ratios of Public Bank (L) Ltd. for capital compliance on a standalone basis are computed in accordance with the Guidelines on Risk-weighted Capital Adequacy issued by the Labuan Financial Services Authority (Labuan FSA), which is based on the Basel I capital accord. The minimum regulatory capital adequacy requirements are 4.0% and 8.0% for the Tier I capital ratio and total capital ratio respectively.
 - These two subsidiary companies have adopted the Standardised Approach for Credit and Market Risk. Public Bank (Hong Kong) Limited has adopted the Basic Indicator Approach for Operational Risk and Public Finance Limited has adopted the Standardised Approach for Operational Risk. The capital adequacy ratios of these two subsidiary companies are computed in accordance with the provisions of the Banking (Amendment) Ordinance 2012 relating to Basel III capital standards and the amended Banking Capital Rules.
 - The amount presented here is the Solvency Ratio of Cambodian Public Bank Plc, which is the nearest equivalent regulatory compliance ratio. This ratio is computed in accordance with Prakas B7-010-182, B7-00-46, B7-04-206 and B7-07-135 issued by the National Bank of Cambodia. This ratio is derived as Cambodian Public Bank Plc's net worth divided by its risk-weighted assets and off-balance sheet items. The minimum regulatory solvency ratio requirement is 15.0%.

A29. Capital Adequacy (continued)

c) The breakdown of risk-weighted assets by each major risk category is as follows:

| | Gr | oup | Bank | | |
|------------------|-------------------------------|-------------------------------|-------------------------------|-------------------------------|--|
| | 31 December 2014 RM'000 | 31 December 2013 RM'000 | 31 December 2014 RM'000 | 31 December 2013 RM'000 | |
| Credit risk | 200,875,562 | 183,113,937 | 168,570,558 | 154,360,722 | |
| Market risk | 2,554,845 | 2,111,436 | 3,027,889 | 2,850,579 | |
| Operational risk | 15,281,141 | 14,497,356 | 10,753,781 | 10,228,677 | |
| | 218,711,548 | 199,722,729 | 182,352,228 | 167,439,978 | |

A30. Credit Exposures Arising From Credit Transactions With Connected Parties

| | Group | | Bank | | |
|--|------------------|------------------|------------------|------------------|--|
| | 31 December 2014 | 31 December 2013 | 31 December 2014 | 31 December 2013 | |
| Outstanding credit exposures with connected parties (RM'000) | 2,067,450 | 1,756,651 | 2,879,663 | 2,522,959 | |
| Percentage of outstanding credit exposures to connected parties as proportion of total credit | | | | | |
| exposures | 0.81% | 0.76% | 1.27% | 1.24% | |
| Percentage of outstanding credit exposures with connected parties which is impaired or in default | 0.01% | 0.01% | 0.00% | 0.00% | |

The credit exposures above are derived based on Bank Negara Malaysia's revised Guidelines on Credit Transactions and Exposures with Connected Parties, which are effective on 1 January 2008.

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A31. Operations of Islamic Banking

A31a. Statement of Financial Position As At 31 December 2014

| | Group | | |
|--|-------------|-------------|--|
| | 31 December | 31 December | |
| | 2014 | 2013 | |
| | RM'000 | RM'000 | |
| | | | |
| ASSETS | | | |
| Cash and balances with banks | 2,652,849 | 6,744,111 | |
| Financial assets held-for-trading | 2,571,794 | 1,752,632 | |
| Derivative financial assets | 60,835 | 130,777 | |
| Financial investments available-for-sale | 4,546,283 | 1,891,272 | |
| Financial investments held-to-maturity | 1,651,516 | - | |
| Financing and advances | 25,434,279 | 22,904,370 | |
| Other assets | 73,106 | 88,537 | |
| Statutory deposits with Bank Negara Malaysia | 1,140,200 | 939,850 | |
| Investment in an associated company | 20,000 | 20,000 | |
| Property and equipment | 1,303 | 1,026 | |
| Total Assets | 38,152,165 | 34,472,575 | |
| | | | |
| LIABILITIES AND ISLAMIC | | | |
| BANKING FUNDS | | | |
| Deposits from customers | 30,727,614 | 28,400,736 | |
| Deposits from banks | 3,620,104 | 2,789,398 | |
| Bills and acceptances payable | 550 | 3,825 | |
| Recourse obligations on financing sold to Cagamas | 500,016 | 500,011 | |
| Derivative financial liabilities | 89 | - | |
| Subordinated Sukuk Murabahah | 498,860 | - | |
| Other liabilities | 98,041 | 116,854 | |
| Provision for zakat and taxation | 39,847 | 36,012 | |
| Deferred tax liabilities | 15,445 | 34,293 | |
| Total Liabilities | 35,500,566 | 31,881,129 | |
| Islamic Banking Funds | 2,651,599 | 2,591,446 | |
| Total Liabilities and Islamic | · · · | | |
| Banking Funds | 38,152,165 | 34,472,575 | |
| | | | |
| COLOR CONTROL AND CONTROL CONT | Z 044 000 | F 650 500 | |
| COMMITMENTS AND CONTINGENCIES | 6,822,999 | 5,650,699 | |

A31b. Statement of Profit or Loss for the 4th Quarter and Financial Year Ended 31 December 2014

| | 4th Quarter Ended | | Financial Year Ended | |
|--|-------------------------------|-------------------------------|-------------------------------|-------------------------------|
| | 31 December 2014 RM'000 | 31 December 2013 RM'000 | 31 December 2014 RM'000 | 31 December 2013 RM'000 |
| Group | | | | |
| Income derived from investment of | | | | |
| depositors' funds and others | 412,432 | 366,715 | 1,554,471 | 1,423,221 |
| Income derived from investment of | | | | |
| Islamic Banking Funds | 32,562 | 30,937 | 127,824 | 119,799 |
| Allowance for impairment on financing | | | | |
| and advances | (16,812) | (24,563) | (90,045) | (100,756) |
| (Impairment) / writeback of impairment | | | | |
| on other assets | (46) | 9 | (93) | (16) |
| Profit Equalisation Reserve | (54) | | (340) | (497) |
| Total distributable income | 428,082 | 373,098 | 1,591,817 | 1,441,751 |
| Income attributable to depositors | | | | |
| and others | (239,054) | (193,720) | (850,759) | (705,387) |
| Total net income | 189,028 | 179,378 | 741,058 | 736,364 |
| Other overheads and expenditures | (69,042) | (67,979) | (272,870) | (263,125) |
| Profit before zakat and taxation | 119,986 | 111,399 | 468,188 | 473,239 |
| Zakat | (58) | (66) | (230) | (264) |
| Taxation | (29,772) | (27,523) | (114,178) | (115,935) |
| Profit for the period / year | 90,156 | 83,810 | 353,780 | 357,040 |

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A31c. Statement of Profit or Loss and Other Comprehensive Income for the 4th Quarter and Financial Year Ended 31 December 2014

| | 4th Quar | ter Ended | Financial Y | al Year Ended | | |
|---|---------------------------|------------------|-----------------------------|------------------|--|--|
| | 31 December 2014 | 31 December 2013 | 31 December 2014 | 31 December 2013 | | |
| | RM'000 | RM'000 | RM'000 | RM'000 | | |
| Group | | | | | | |
| Profit for the period / year | 90,156 | 83,810 | 353,780 | 357,040 | | |
| . , | , | | | <u> </u> | | |
| Other comprehensive income / (loss): | | | | | | |
| Tanana da akancillara da araba mada arifirada | | | | | | |
| Items that will not be reclassified to profit or loss: | | | | | | |
| Defined benefit reserves: | | | | | | |
| - Gain on remeasurements of | | | | | | |
| defined benefit plans | 133 | 2,823 | 133 | 2,823 | | |
| | | | | · · | | |
| Items that may be reclassified to | | | | | | |
| <u>profit or loss:</u> | | | | | | |
| Revaluation reserves: | | | | | | |
| - Net (loss) / gain on revaluation of | | | | | | |
| financial investments | (4 700) | 1.062 | (4.000) | 1.020 | | |
| available-for-sale | (1,782) | 1,863 | (1,909) | 1,020 | | |
| Hedging reserves: | (4 512) | 52 702 | (70.264) | 100 001 | | |
| - Net change in cash flow hedges | $\frac{(4,512)}{(6,294)}$ | 53,783 55,646 | $\frac{(70,364)}{(72,273)}$ | 108,981 | | |
| | (0,274) | | (12,213) | 110,001 | | |
| Income tax relating to components of | | | | | | |
| other comprehensive income / (loss): | | | | | | |
| - Defined benefit reserves | 67 | (706) | 67 | (706) | | |
| - Revaluation reserves | 479 | (466) | 511 | (255) | | |
| Hedging reserves | 1,732 | (13,446) | 18,195 | (27,246) | | |
| | 2,278 | (14,618) | 18,773 | (28,207) | | |
| Other common project (loss) / in come | | | | | | |
| Other comprehensive (loss) / income for the period / year, net of tax | (3,883) | 43,851 | (53,367) | 84,617 | | |
| for the period / year, net or tax | (3,003) | +5,051 | (33,307) | 04,017 | | |
| Total comprehensive income for | | | | | | |
| the period / year | 86,273 | 127,661 | 300,413 | 441,657 | | |
| | | | | | | |

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A31d. Financing and Advances

Financing converted to foreclosed properties

gross financing and advances

Impaired financing and advances as a percentage of

Closing balance

| | Group | |
|--|-------------------------------|-------------------------------|
| | 31 December 2014 RM'000 | 31 December 2013 RM'000 |
| Bai' Bithaman Ajil | 8,228,567 | 8,128,836 |
| Ijarah Thumma Al-Bai' | 10,987,471 | 11,168,723 |
| Bai' Inah | 2,242,559 | 2,500,022 |
| Musharakah Mutanaqisah | 4,254,732 | 1,386,398 |
| Murabahah | 42,801 | 20,879 |
| Gross financing and advances | 25,756,130 | 23,204,858 |
| Allowance for impairment on financing and advances: | | |
| - collective assessment allowance | (321,851) | (300,488) |
| Net financing and advances | 25,434,279 | 22,904,370 |
| Movements in impaired financing and advances are as follows: | | oup |
| | 31 December | 31 December |
| | 2014 RM'000 | 2013 RM'000 |
| At 1 January | 208,074 | 175,167 |
| Impaired during the year | 574,124 | 523,987 |
| Reclassified as non-impaired | (428,963) | (388,637) |
| Recoveries | (36,222) | (30,337) |
| Amount written off | (84,483) | (71,846) |

(182)

232,348

0.90%

(260)

0.90%

208,074

(Incorporated in Malaysia)

A31e. Deposits from Customers

| | Gre | Group | | |
|---------------------------------------|------------------|------------------|--|--|
| | 31 December 2014 | 31 December 2013 | | |
| By type of deposit and contract | RM'000 | RM'000 | | |
| | | | | |
| Savings deposit | | | | |
| - Wadiah | 5,136,085 | 4,823,093 | | |
| - Mudharabah | | 63,510 | | |
| | 5,136,085 | 4,886,603 | | |
| | | | | |
| Demand deposit | | | | |
| - Wadiah | 3,259,675 | 2,958,752 | | |
| - Mudharabah | - | 94,753 | | |
| | 3,259,675 | 3,053,505 | | |
| | | | | |
| Term deposit | | | | |
| - Negotiable Islamic Debt Certificate | 2.517.275 | 642.041 | | |
| - Bai' Inah | 3,516,265 | 642,941 | | |
| - Commodity Murabahah | 12,788,111 | <u>-</u> _ | | |
| | | | | |
| - General investment account | | | | |
| - Mudharabah | 321,692 | 3,205,661 | | |
| - Wakalah | 705,502 | 12,945,906 | | |
| | 1,027,194 | 16,151,567 | | |
| - Special investment account | | | | |
| - Wakalah | 5,000,284 | 3,666,120 | | |
| | | | | |
| | 30,727,614 | 28,400,736 | | |
| | | | | |

(Incorporated in Malaysia)

Part B - Explanatory Notes Pursuant to Appendix 9B of the Listing Requirements of Bursa Malaysia Securities Berhad

B1. Performance Review

Current Year-to date vs. Previous Year-to-date

The Group's pre-tax profit for the the financial year ended 31 December 2014 of RM5,814.3 million was RM504.3 million or 9.5% higher than the previous year of RM5,310.0 million. Net profit attributable to equity holders improved by RM454.1 million or 11.2% to RM4,518.8 million. The improved earnings was mainly due to higher net interest income of RM359.9 million (6.5%), higher net fee and commission income of RM106.3 million (8.3%), lower loan impairment allowances of RM92.3 million (26.3%) and higher investment income of RM29.8 million (17.8%). These were partially offset by higher other operating expenses of RM102.2 million (4.1%) mainly due to higher personnel costs which were in tandem with the increased headcount to support business expansion.

The growth in the Group's net interest income was driven by continued healthy loans and customer deposits growth coupled with sustained strong asset quality, as well as the positive impact arising from the hike in the overnight policy rate and the rights issue exercise during the year. Gross loans grew by RM23.9 billion or 10.8% to RM245.0 billion as at 31 December 2014 as compared to RM221.2 billion as at 31 December 2013, driven by growth in property financing, financing of passenger vehicles and lending to small and medium enterprises ("SMEs"). Total deposits from customers increased by 10.2% or RM25.7 billion to RM276.5 billion as at 31 December 2014 which partly contributed to the higher net interest income for the current year. The Group's impaired loan ratio had further improved to 0.6% as at the end of 2014 from 0.7% as at the end of 2013.

The performance of the respective operating business segments for the financial year ended 31 December 2014 as compared to the previous year is analysed as follows:-

- 1) Retail Operations The increase in pre-tax profit of RM207.1 million (6.3%) to RM3,493.8 million was mainly due to higher net interest income on higher average loan and deposit balances as well as the hike in the overnight policy rate, partially offset by higher other operating expenses.
- 2) Hire purchase Pre-tax profit decreased by RM46.5 million (-9.4%) to RM448.9 million mainly due to lower net interest income as a result of declining net interest margin and higher other operating expenses.
- 3) Corporate lending Pre-tax profit increased by RM31.6 million (9.3%) to RM371.0 million mainly due to higher net interest income and higher writeback of loan impairment allowances.
- 4) Treasury and capital market operations The increase in pre-tax profit of RM44.3 million (11.8%) to RM418.6 million was mainly due to higher net interest income on treasury gapping, funding and liquidity management activities and higher foreign exchange income.
- 5) Investment banking Pre-tax profit increased by RM19.2 million (39.4%) to RM67.8 million mainly due to higher brokerage income from stockbroking activities, higher net interest income and higher investment income.
- 6) Fund management Pre-tax profit increased by RM63.7 million (14.9%) to RM489.9 million mainly due to higher management fee earned on higher average net asset value of funds under management, partially offset by higher other operating expenses.
- 7) Overseas operations Pre-tax profit increased by RM79.0 million (22.4%) to RM431.9 million mainly due to lower loan impairment allowances and higher net interest income on higher average loan and deposit balances, partially offset by higher other operating expenses.

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B1. Performance Review (continued)

b) Current Quarter vs. Previous Year Corresponding Quarter

For the 4th quarter ended 31 December 2014, the Group registered a pre-tax profit of RM1,567.3 million, an improvement of RM226.0 million or 16.8% as compared to the previous corresponding quarter. Net profit attributable to equity holders grew by 22.3% or RM228.4 million over the same period. The improved earnings was mainly due to higher net interest income, higher net fee and commission income, higher foreign exchange income and lower loan impairment allowances.

Performance of the respective operating business segments for the 4th quarter ended 31 December 2014 as compared to the previous corresponding quarter is analysed as follows:-

- 1) Retail operations Pre-tax profit increased by RM85.1 million (10.0%) to RM937.5 million, mainly due to higher net interest income and lower loan impairment allowances partially offset by higher other operating expenses.
- 2) Hire purchase Pre-tax profit decreased by RM9.7 million (-8.8%) to RM100.7 million, mainly due to lower net interest income and higher other operating expenses partially offset by lower loan impairment allowances.
- 3) Corporate lending Pre-tax profit increased by RM4.0 million (4.1%) to RM101.5 million, mainly due to higher net interest income partially offset by lower fee income.
- 4) Treasury and capital market operations Pre-tax profit increased by RM33.1 million (38.2%) to RM119.7 million, mainly due to higher net interest margin earned on treasury gapping activities and higher foreign exchange income.
- 5) Investment banking Pre-tax profit increased by RM4.3 million (33.5%) to RM17.1 million, mainly due to higher net interest margin earned on treasury gapping activities and lower other operating expenses.
- 6) Fund management business Pre-tax profit increased by RM12.6 million (11.2%) to RM125.6 million, due to higher management fee earned on higher average net asset value of funds under management.
- 7) Overseas Operations The increase in pre-tax profit of RM30.9 million (37.0%) to RM114.4 million was mainly due to higher net interest income and higher other operating income partially offset by higher other operating expenses.

B2. Variation of Results Against Preceding Quarter

For the 4th quarter ended 31 December 2014, the Group registered a pre-tax profit of RM1,567.3 million, an increase of RM15.1 million or 1.0% as compared to the pre-tax profit of RM1,552.2 million for the preceding quarter ended 30 September 2014. Net profit attributable to equity holders increased by RM62.5 million or 5.2% over the same period. The increase in profit is mainly due to higher foreign exchange income and lower other operating expenses partially offset by higher loan impairment allowances.

B3. Prospects for 2015

Global economic recovery is expected to continue in 2015, but at a moderate pace with rate of growth varying across regions and countries. For the major advanced economies, growth will be led by the US, supported by stronger employment growth, strengthening household balance sheets, improving housing market and a more favourable financial condition. While the recovery in the euro area is projected to remain slow and uneven across the region, a modest pace of recovery for Japan is expected to take place in 2015. For emerging Asia, growth is expected to remain on a steady path amid improved outlook on domestic demand and gradual global economic recovery. China, the region's growth engine, is expected to continue growing at a more moderate pace as economic rebalancing continues.

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B3. Prospects for 2015 (continued)

Outlook for the Malaysian economy in 2015 is expected to remain steady but more challenging following the effects of falling global oil prices in the final quarter of 2014. Real GDP growth is likely to be within the range of 4.5% - 5.5%. Within domestic demand, falling global oil prices could slow investment activity in the oil and gas industry. However, the continued implementation of Economic Transformation Programme and major infrastructure projects such as the Mass Rapid Transit 2 and the Light Rail Transit 3 together with the revised 2015 Budget measures to further promote growth of SMEs in the services sector and to reduce cost of doing business will continue to provide support to the growth of investment activity. Private consumption is expected to moderate following the implementation of Goods and Services Tax ("GST") in April 2015. However, consumption growth will continue to be supported by stable labour market and income growth. On the external sector, the weakness in commodity prices is likely to drag on export earnings. Nevertheless, the impact is likely to be cushioned by a likely increase in exports of manufactured goods as low global oil prices are expected to boost global consumption.

In 2015, the banking sector will remain supportive of economic growth. The steady economic growth and accommodative policies will continue to support lending activities. Banks are expected to continue to embark on initiatives to enhance funding position and strengthen their compliance with Basel III requirements. Meanwhile, the risks from high household indebtedness will remain well-contained, supported by healthy balance sheet of households and high degree of vigilance by the Government in managing financial stability.

The Public Bank Group is expected to maintain its leading market position in the domestic retail operations segment, supported by sustained demand in home mortgages, vehicle financing and SME lending. Demand for residential properties is expected to be well supported by steady economic prospects, growing household income, stable employment prospects, rising rate of urbanisation, and resilient demand for affordable housing. The Group will continue to take a considered approach in its lending practices to support prudent and responsible financing practices.

The SME segment remains a core focus for the Public Bank Group. The Group will continue to strengthen its market position in SME financing by improving its product and service delivery to meet the needs and expectations of SMEs. SMEs will continue to benefit from the implementation of key Government initiatives that include Economic Transformation Programme, SME Masterplan 2012-2020 and the economic growth corridors.

While rising cost of living and the implementation of GST are expected to soften consumer spending, demand for vehicle hire purchase will remain supported by new launches of car models and attractive product packages by car dealers. The Group will continue to leverage on its large network of hire purchase centres and branches to expand its vehicle hire purchase business by delivering efficient loan turnaround and excellent customer service.

The Public Bank Group's corporate lending business will continue to be supported by corporates with sound business fundamentals. The Group will continue to focus on its existing corporate clients with good track record to sustain its growth momentum in the corporate lending business.

The Public Bank Group will continue to focus on maintaining a healthy level of liquidity by increasing its investments in high grade liquefiable assets. On liability management, the Group will intensify efforts to further grow its core customer deposits to ensure a stable funding base and efficient funding cost.

The Public Bank Group will continue to enhance efforts to maintain its leading position in the private unit trust industry in Malaysia. This is supported by the ongoing demand for investment products and the Group's new fund launches, a wider range of financial product offerings under the Private Retirement Scheme Funds, strong distribution capabilities and strong branding. The Group will continue to work closely with its exclusive bancassurance partner, AIA Bhd to further strengthen its bancassurance business and contribute to the Group's long-term fee-based revenue. The Group will also continue to increase fee income through foreign-exchange related transactions and transactional banking services.

In anticipation of greater financial integration in the region, the Public Bank Group will continue to expand its existing presence in the region through organic growth and will continue to transfer its best practices from its domestic operations to accelerate business growth in its overseas operations.

B4. Profit Forecast or Profit Guarantee

There were no profit forecast or profit guarantee issued by the Group and the Bank.

B5. Tax Expense and Zakat

The analysis of the tax expense for the 4th quarter and financial year ended 31 December 2014 are as follows:

| | 4th Quarter Ended | | Financial Year Ended | |
|---|-------------------|-------------|----------------------|-------------|
| | 31 December | 31 December | 31 December | 31 December |
| | 2014 | 2013 | 2014 | 2013 |
| <u>Group</u> | RM'000 | RM'000 | RM'000 | RM'000 |
| Malaysian income tax | 296,049 | 292,659 | 1,191,703 | 1,168,309 |
| Overseas income tax | 18,604 | 15,145 | 77,373 | 65,424 |
| | 314,653 | 307,804 | 1,269,076 | 1,233,733 |
| (Over) / under provision in prior years | | | | |
| - Malaysian income tax | (20,619) | 82 | (22,169) | (3,337) |
| - Overseas income tax | 22 | (55) | 425 | 420 |
| | 294,056 | 307,831 | 1,247,332 | 1,230,816 |
| Deferred tax expense | | | | |
| - Relating to changes in tax rate | 653 | - | 653 | - |
| - Relating to origination and reversal of | | | | |
| temporary differences | 6,198 | (1,839) | 20 | (30,032) |
| - (Over) / under provision | (28) | 157 | 2,680 | 3,294 |
| Tax expense | 300,879 | 306,149 | 1,250,685 | 1,204,078 |
| Zakat | 58 | 66 | 230 | 264 |
| | 300,937 | 306,215 | 1,250,915 | 1,204,342 |
| | | | | |

The Group's effective tax rates for the 4th quarter and financial year ended 31 December 2014 and 31 December 2013 were lower than the statutory tax rate mainly due to the effects of lower tax rates in other tax jurisdictions and certain income not subject to tax.

| | 4th Quarter Ended | | Financial ' | Year Ended |
|---|-------------------|-------------|-------------|-------------|
| | 31 December | 31 December | 31 December | 31 December |
| | 2014 | 2013 | 2014 | 2013 |
| <u>Bank</u> | RM'000 | RM'000 | RM'000 | RM'000 |
| Malaysian income tax | 246,289 | 241,270 | 1,000,729 | 956,324 |
| Overseas income tax | 2,878 | 1,458 | 10,008 | 8,983 |
| | 249,167 | 242,728 | 1,010,737 | 965,307 |
| (Over) / under provision in prior years | | | | |
| - Malaysian income tax | (20,442) | - | (21,826) | (4,214) |
| - Overseas income tax | - | - | (84) | 60 |
| | 228,725 | 242,728 | 988,827 | 961,153 |
| Deferred tax expense | | | | |
| - Relating to changes in tax rate | 591 | - | 591 | - |
| - Relating to origination and reversal of | | | | |
| temporary differences | 1,086 | 2,014 | (2,651) | (22,793) |
| - (Over) / under provision | (76) | (1) | 2,632 | 3,157 |
| | 230,326 | 244,741 | 989,399 | 941,517 |
| | | | | |

The Bank's effective tax rate for the 4th quarter and financial year ended 31 December 2014 and 31 December 2013 were lower than the statutory tax rate mainly due to certain income not subject to tax.

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B6. Status of Corporate Proposals Announced but Not Completed

Save as disclosed below, there were no corporate proposals announced but not completed as at 31 December 2014.

Proposed Acquisition of 50% Equity Capital in VID Public Bank ("VPB") Held by Joint Stock Commercial Bank for Investment and Development of Vietnam ("BIDV") resulting in VPB becoming a Wholly-owned Subsidiary of Public Bank Berhad ("Proposed Acquisition")

On 15 July 2014, the Bank entered into a conditional equity capital transfer agreement ("ECTA") with BIDV for the Bank's acquisition of the remaining 50% equity interests in VPB not held by the Bank for a total cash consideration of USD76.6 million.

With the signing of the ECTA, the Bank has submitted an application to the State Bank of Vietnam for the approval to convert VPB, the existing joint venture bank, into a 100% foreign-owned bank in Vietnam. Upon completion of the Proposed Acquisition, VPB will become a wholly-owned subsidiary company of the Bank. The Bank had received the approval of Bank Negara Malaysia for the Proposed Acquisition.

The Proposed Acquisition does not have a material effect on the earnings and net assets of the Group and the Bank for the financial year ended 31 December 2014.

B7. Status of Utilisation of Proceeds Raised from Corporate Proposals

The proceeds raised from the issuances of PBB shares pursuant to the rights issue exercise, senior medium term notes and subordinated sukuk murabahah during the year have been used for working capital, general banking and other corporate purposes, as intended.

The proceeds raised from the issuances of all debt securities in prior years have been used for working capital, general banking and other corporate purposes, as intended.

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B8. Realised and Unrealised Profits

The breakdown of retained profits of the Group and the Bank as at the reporting date, into realised and unrealised profits, as disclosed pursuant to the directive issued by Bursa Malaysia Securities Berhad ("Bursa Malaysia") on 25 March 2010, is as follows:

| | Group | | |
|--|-------------------------------|-------------------------------|--|
| | 31 December 2014 RM'000 | 31 December 2013 RM'000 | |
| Total retained profits of Public Bank Berhad and its subsidiaries: | | | |
| - Realised | 12,449,824 | 12,306,123 | |
| - Unrealised | 168,164 | 183,133 | |
| | 12,617,988 | 12,489,256 | |
| Total share of retained profits from associated companies: | , , | | |
| - Realised | 1,726 | 3,484 | |
| - Unrealised | • | - | |
| | 12,619,714 | 12,492,740 | |
| Less: Consolidation adjustments | (746,922) | (985,175) | |
| Total Group retained profits as per consolidated accounts | 11,872,792 | 11,507,565 | |
| | Ba | ank | |
| | 31 December | 31 December | |
| | 2014 | 2013 | |
| | RM'000 | RM'000 | |
| Total retained profits of Public Bank Berhad: | | | |
| - Realised | 10,491,574 | 10,573,116 | |
| - Unrealised | 39,262 | 56,123 | |
| Total Bank retained profits as per accounts | 10,530,836 | 10,629,239 | |

The determination of realised and unrealised profits is based on the Guidance on Special Matter No. 1, Determination of Realised and Unrealised Profits or Losses in the Context of Disclosure Pursuant to Bursa Malaysia Securities Berhad Listing Requirements, issued by the Malaysian Institute of Accountants on 20 December 2010.

Accordingly, the unrealised retained profits of the Group and the Bank as disclosed above exclude translation gains and losses on monetary items denominated in a currency other than the functional currency and foreign exchange contracts, as these translation gains and losses are incurred in the ordinary course of business of the Group and the Bank, and are hence deemed as realised.

The disclosure of realised and unrealised profits above is solely for complying with the disclosure requirements stipulated in the directive of Bursa Malaysia and should not be applied for any other purposes.

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B9. Deposits From Customers and Banks and Debt Securities Issued and Other Borrowed Funds

| | Group | | Bank | |
|---|-------------------------------|-------------------------------|-------------------------------|-------------------------------|
| | 31 December 2014 RM'000 | 31 December 2013 RM'000 | 31 December 2014 RM'000 | 31 December 2013 RM'000 |
| (a) Deposits from customers | | | | |
| - Fixed deposits | | | | |
| One year or less | 147,293,977 | 136,925,692 | 121,352,923 | 107,176,079 |
| More than one year | 306,057 | 304,594 | 78,020 | 165,262 |
| - Negotiable instruments of deposits | | | | |
| One year or less | 7,222,073 | 1,614,488 | 3,674,808 | 645,510 |
| More than one year | - | 5,910 | - | 5,910 |
| - Money market deposits | | | | |
| One year or less | 52,524,700 | 47,881,370 | 46,163,811 | 42,036,700 |
| - Savings deposits | 27,675,462 | 25,824,590 | 19,094,648 | 18,349,316 |
| - Demand deposits | 41,431,899 | 38,202,745 | 35,771,299 | 33,382,002 |
| - Others | 86,008 | 113,800 | 81,482 | 110,813 |
| | 276,540,176 | 250,873,189 | 226,216,991 | 201,871,592 |
| (b) Deposits from banks | | | | |
| - One year or less | 20,669,732 | 16,002,695 | 17,696,650 | 16,923,048 |
| - More than one year | 20,000,732 | 173,141 | 17,020,030 | 10,723,040 |
| - Wore than one year | 20,669,732 | 16,175,836 | 17,696,650 | 16,923,048 |
| | 20,000,702 | 10,173,030 | 17,070,020 | 10,723,010 |
| (c) Debt securities issued and other borrowed funds Borrowings denominated in HKD (unsecured) Term loan | | | | |
| - One year or less | | 463,391 | | |
| - More than one year | 488,522 | 403,391 | - | - |
| - Wore than one year | 488,522 | 463,391 | | |
| | | 103,331 | · | |
| Senior Medium Term notes denominated | | | | |
| in RM (unsecured) | | | | |
| - More than one year | 1,397,168 | 399,007 | 1,397,168 | 399,007 |
| Subordinated notes / sukuk murabahah denominated in RM (unsecured) | 5 452 022 | 5 422 022 | 4.054.172 | 5 422 022 |
| - More than one year | 5,453,023 | 5,432,922 | 4,954,163 | 5,432,922 |
| Innovative Tier I capital securities denominated in USD (unsecured) - More than one year Innovative Tier I capital securities denominated in RM (unsecured) | 753,186 | 738,117 | 753,186 | 738,117 |
| - More than one year | 1,211,258 | 1,219,727 | 1,211,258 | 1,219,727 |
| More than one year | 1,964,444 | 1,957,844 | 1,964,444 | 1,957,844 |
| Non-innovative Tier I stapled securities | | | | |
| denominated in RM (unsecured) - More than one year | 2,124,608 | 2,116,661 | 2,124,608 | 2,116,661 |
| | 11,427,765 | 10,369,825 | 10,440,383 | 9,906,434 |
| | | | | |

PUBLIC BANK BERHAD

(6463 - H)

(Incorporated in Malaysia)

B10. Changes in Material Litigation

The Group and the Bank do not have any material litigation which would materially and adversely affect the financial position of the Group and the Bank.

B11. Dividends

- (a) (i) The Directors had declared a first interim single tier dividend of 23% in respect of financial year ended 31 December 2014, which was paid on 20 August 2014.
 - (ii) A second interim single tier dividend of 31% for the financial year ended 31 December 2014, amounting to RM1,197,063,153 computed based on the outstanding issued and paid-up share capital excluding treasury shares as at 31 December 2014, has been declared by the directors;
 - (ii) Amount per share: Single tier dividend of 31.0 sen;
 - (iii) Entitlement date: 24 February 2015;
 - (iv) Payment date: 5 March 2015.
- (b) Total dividend paid for the previous financial year ended 31 December 2013:
 - First interim single tier dividend of 22.0 sen.
 - Second interim single tier dividend of 30.0 sen.

B12. Earnings Per Share

| | 4th Quarter Ended | | Financial Year Ended | |
|--|-------------------|------------------|----------------------|------------------|
| | 31 December 2014 | 31 December 2013 | 31 December 2014 | 31 December 2013 |
| Net profit attributable to equity holders (RM'000) | 1,253,981 | 1,025,617 | 4,518,830 | 4,064,683 |
| Weighted average number of PBB Shares ('000) | 3,861,494 | 3,502,125 | 3,651,972 | 3,502,125 |
| Basic earnings per share (sen) | 32.5 | 29.3 | 123.7 | 116.1 |

Diluted

The Group has no dilution in its earnings per ordinary share in the current and the preceding financial year as there are no dilutive potential ordinary shares.